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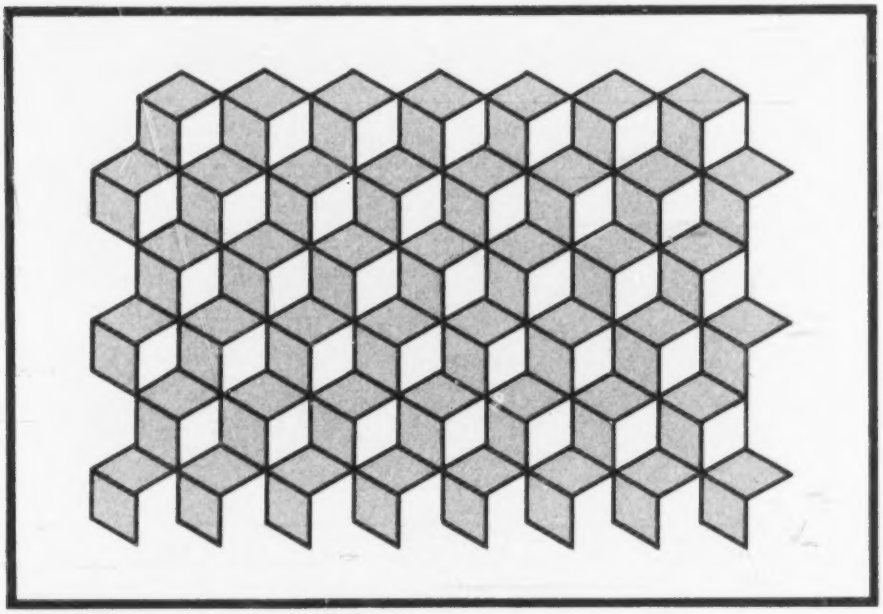
1988

AMS Office Salaries Report



Salary averages and starting rates for 20 "benchmark" clerical positions

Administrative Management Society, Trevose, PA

AMS
1988
Office Salaries Report

Salary rates for nonexempt office employees in the United States and Canada

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The following cities are covered in this report:

Eastern
Albany, NY
Allentown, PA
Binghamton, NY
Boston, MA
Buffalo, NY
Harrisburg, PA
Hartford, CT
Lancaster, PA
Montgomery Cty., PA
Newark Area, NJ
New Hampshire
New York, NY
Philadelphia, PA
Pittsburgh, PA
Portland, ME
Providence, RI
Reading, PA
Rochester, NY
Stamford, CT
Syracuse, NY
Washington, DC
Westchester, NY
Wilmington, DE
York, PA

East Central
Akron-Canton, OH
Battlecreek-Kalamazoo, MI
Chicago, IL
Chicago (North/West), IL
Cincinnati, OH
Cleveland, OH
Columbus, OH
Dayton, OH
Detroit, MI
Evansville, IN
Fort Wayne, IN
Grand Rapids, MI
Indianapolis, IN
Rockford, IL
Toledo, OH

West Central
Bismarck-Mandan, ND
Cedar Rapids, IA
Davenport, IA
Des Moines, IA
Fargo-Moorhead, ND
Kansas City, MO
Lincoln, NE
Madison, WI
Mid-Missouri
Milwaukee, WI
Minneapolis-St. Paul, MN
Minnesota (Southern)
Omaha, NE
St. Louis, MO
Topeka, KS
Wichita, KS

Southern
Atlanta, GA
Birmingham, AL
Charlotte, NC
Columbia, SC
Dallas, TX
Fort Worth, TX
Greensboro, NC
Greenville, SC
High Point, NC
Houston, TX
Kingsport, TN
Knoxville, TN
Lexington, KY
Little Rock, AR
Louisville, KY
New Orleans, LA
Norfolk, VA
Oklahoma City, OK
Orlando, FL
Raleigh, NC
Richmond, VA
Roanoke, VA
Sabine-Neches, TX
Tulsa, OK
Winston-Salem, NC

Western
Denver, CO
Eugene, OR
Los Angeles, CA
Oakland-East Bay, CA
Palo Alto, CA
Phoenix, AZ
Portland, OR
Salem Area, OR
San Francisco, CA
San Jose, CA
Seattle, WA

Canada
Calgary, AB
Hamilton, ON
Kitchener, ON
Montreal, PQ
Regina, SK
Toronto, ON
Winnipeg, MB

Introduction

The AMS Management Information Committee is pleased to present the results of the 42nd annual AMS salary survey of office employees. This survey represents data collected from over 2,600 companies of all sizes and types across North America, incorporating over 165,000 nonexempt office employees.

Average salary rates, effective January 15, 1988, are provided for 20 typical clerical, secretarial and administrative positions commonly found in most companies. This year, starting rates have been added to the survey, and are reported for each position in all breakouts.

The salary data is broken out by region (five in U.S., plus Canada), by type of business (seven) and, new this year, by company size (two). Data is also reported for 98 cities across North America.

In addition, annual salary budget increases are given for 1988 (actual) and 1989 (projected) by region, type of business, size of company, and overall.

The AMS salary surveys are made possible through the cooperation of AMS chapters in cities throughout the United States and Canada. Salary survey coordinators in each chapter have solicited participation from a cross-section of member and nonmember companies in each city. Questionnaires are returned directly to AMS headquarters for processing to ensure the confidentiality of the salary data.

This report presents the overall results of the entire survey, with the breakouts as indicated above. More detailed results by city are provided to each chapter salary survey coordinator for publication of a local report. To determine the availability of a report for your city, contact the salary survey coordinator at AMS headquarters in Trevose, Pennsylvania.

We welcome your comments regarding the format of this survey, the positions covered, and other suggestions that will make this report a more effective tool for determining competitive salary rates for nonexempt office employees.

Guide To Use of Survey Data

The **1988 Office Salaries Report** presents weekly base salary rates for 20 "benchmark" nonexempt office positions found in most businesses throughout the United States and Canada, effective as of January 15, 1988. Rates for each position are reported by city and region overall, plus type of business and size of company breakouts.

In addition, salary budget information precedes the salary data, and reports actual increases for 1988 and projected increases for 1989. This information is reported overall by U.S. and Canada, by region, by type of business, and by size of company.

EXPLANATION OF SALARY DATA

This year, data collection and processing procedures were revised in order to obtain more useful salary data based on the sample sizes. Each company participating in the survey was asked to provide one average rate for employees in each position. These rates are presented in this report as follows:

Weighted Average — the average weekly salary rate weighted by the number of employees per company. This figure is comparable to the average rate reported in previous AMS surveys.

Average — the weekly salary rate averaged by company. This "straight" rate is not affected by companies reporting a large number of employees, since each company's average for the position counts as one. Thus this rate may be more reliable in those cases where a large number of employees in one company has been reported and has strongly affected the weighted average. This can be seen where there is a significant difference between the "weighted average" and "average" figures. The "average" rate may also be more reliable where the sample size is small.

Low (25th percentile) — considering all the rates reported for a position, the low rate is the one that falls at the 25 percent mark up from the lowest rate reported. Rates less than this may generally be considered the extremes.

Mid (50th percentile) — this rate represents the one that falls at the 50 percent mark (midpoint) of all the rates reported for a position. In a well-balanced sample, this rate will be close to the average.

High (75th percentile) — this rate represents the one that falls at the 75 percent mark up from the lowest rate reported. Rates higher than this may generally be considered the extremes.

Start — the average weekly starting rate for the position.

APPLYING THE INFORMATION

Since this report is considered a "benchmark" survey, the positions as defined on the following pages are general. Survey respondents have been encouraged to include data for employees whose responsibilities are similar to those in the following descriptions, but whose titles may not be the same.

Therefore, the data in this survey should be used with discretion. You are urged to review the responsibilities of each position description before making comparisons with the positions in your company. Do not make comparisons by title alone. You should not expect the salaries of your employees to be the same as those in this report. The AMS data should be used in conjunction with other data and in consideration of such factors as location, benefits, unique company characteristics, availability of applicants, etc.

Non-supervisory office workers do not usually move from city to city for better pay. It follows, then, that you are only competing for this type of employee with other firms in your city or industrial area. Many of these workers are not bound by industry lines so you should consider the rates paid by all types of business in your area.

A small number of responses for any given position in the city reports may not represent a sound sample. In this case it may be helpful to refer to data for your region, type of business and/or size of company.

For further information about this or other AMS surveys, contact the salary survey coordinator at AMS Headquarters in Trevose, PA — 215-953-1040.

OFFICE SALARY SURVEY —
POSITION DESCRIPTIONS

A WORD PROCESSING OPERATOR — Uses word processing equipment to input and edit typed documents with established quality and time standards. Proofreads and edits own work. Equipment includes the use of stand-alone or shared-logic word processing system utilizing a CRT terminal.

B SENIOR WORD PROCESSING OPERATOR — Uses advanced word processing equipment and/or functions to produce and revise complicated documents, such as lengthy technical and statistical reports from complex source information, including the retrieval of text and data. Provides training and assistance to new or less experienced operators. May also schedule workload.

C ACCOUNTING CLERK — Checks, verifies and posts journal vouchers, accounts payable vouchers, payroll, or other simple accounting data of a recurring or standard nature.

D SENIOR ACCOUNTING CLERK — Maintains a complete set of accounting records in a small office, or handles one phase of accounting in a larger unit which requires the accounting training needed to determine proper accounting entries; reconciles entries; prepares accounting reports; analyzes accounting records to determine causes of results shown; etc. May direct work of other clerks.

E PAYROLL CLERK — Prepares input for each payroll including salary adjustments, special payments, tax allocations, and deductions. Codes and maintains time sheets. Prepares payroll bank deposits, and audits and balances payrolls. Assists in preparation and payment of payroll taxes. Prepares appropriate journal entries for expensing of salaries.

F CREDIT AND COLLECTION CLERK — Performs clerical tasks related to credit and collection activities. Includes performing routine credit checks; obtaining supplementary information; investigating overdue accounts; and following up by mail and/or phone to customers on delinquent payments.

G CLERK TYPIST — Produces drafts and/or finished typed copies of documents from a variety of originators. Form and content usually follow standard guidelines. May perform other clerical duties of minimum difficulty.

H GENERAL CLERK — Performs basic office or clerical duties on short assignments and tasks which are highly structured in accordance with established procedures. This is a higher-level position than a file clerk, involving a variety of routine and semi-routine duties.

I SENIOR GENERAL CLERK — Performs diverse clerical tasks requiring some analysis, judgment and a detailed knowledge of departments and/or company policies and procedures dealing with the incumbent's area of responsibility, such as claims operations, etc. May direct and check work of other clerks.

J FILE CLERK — Performs general alphabetical and numeric filing, sorting and cross referencing. Locates and removes material upon request and keeps records of its disposition. Maintains and updates files according to an established system. May deliver files, copy material from files, and purge outdated material.

K MAIL CLERK — Sorts and opens incoming mail for distribution. Sorts, stamps and dispatches outgoing mail. May distribute and collect mail.

L SHIPPING/RECEIVING CLERK — Performs manual and clerical duties related to the receipt and shipment of goods. Maintains records and processes paperwork for goods received and shipped according to established procedures.

M PURCHASING CLERK — Draws up purchase orders. Verifies specifications of purchase requests. Obtains prices and specifications. Compiles records, such as items purchased or transferred between departments, prices, deliveries, and inventories. Confers with suppliers concerning deliveries. May verify bills from suppliers with bids and purchase orders.

N SECRETARY — Performs a limited range of secretarial duties in a small company or for a supervisor in a larger firm. Duties may include taking dictation; transcribing from notes and/or dictation equipment; screening calls; making appointments; handling travel arrangements; answering routine correspondence; and maintaining filing systems.

O SENIOR SECRETARY — Performs an unlimited range of secretarial duties for middle management personnel or more than one individual. Composes and/or takes and transcribes correspondence of a complex and confidential nature. Position requires knowledge of company policy.

P EXECUTIVE SECRETARY/ADMINISTRATIVE ASSISTANT — Performs a full range of secretarial and administrative duties for high-level member of executive staff. Handles project-oriented duties and may be held accountable for the timely completion of these tasks. Relieves executive of routine administrative detail. Position requires an in-depth knowledge of company practice, structure and a high degree of secretarial/administrative skills.

Q LEGAL SECRETARY/ASSISTANT — Performs secretarial and/or administrative support services for a legal department or firm. Position requires some knowledge of legal terminology. May perform legal-related research activities.

R PERSONNEL CLERK — Performs clerical tasks relating to personnel activities. Includes checking employment applications for completed information; administering pre-employment tests; maintaining personnel records; following up with new employees regarding insurance and benefit information; maintaining attendance records; assisting with projects.

S SWITCHBOARD OPERATOR/RECEPTIONIST — Receives and directs incoming calls; greets visitors; performs basic clerical tasks.

T CUSTOMER SERVICE REPRESENTATIVE — Provides guidance and assistance to customers regarding problems with accounts or merchandise. Duties include searching records; investigating problems/complaints; policy interpretation; response preparation and adjustment; and correction of records.

Nonexempt Salary Budget Increases

1988 — Approved (%)

Type of Business	Total U.S.	Eastern	East Central	West Central	South	West	Canada
Manu./Proc./Const.	4.4	4.6	4.3	4.1	4.5	4.7	4.1
Bank./Ins./Fin.	5.4	5.7	5.4	5.2	5.1	5.8	5.9
Service	5.4	5.5	5.4	5.0	5.6	5.4	3.8
Retail/Wholesale	4.8	5.0	4.7	4.4	5.0	4.6	5.0
Util./Trans./Comm.	4.2	4.4	4.1	3.8	4.3	5.1	4.1
Educ./Govt./Nonprof.	4.7	5.0	4.8	4.3	4.9	4.5	4.1
Other	5.2	5.5	5.3	4.5	5.1	5.4	4.5
Total	**4.9**	**5.1**	**4.8**	**4.6**	**4.9**	**5.1**	**4.5**
Size of Company							
Under 500 Emps.	5.0	5.2	4.9	4.6	5.1	5.2	4.5
Over 500 Emps.	4.7	4.9	4.6	4.5	4.6	4.8	4.6

1989 — Planned (%)

Type of Business							
Manu./Proc./Const.	4.5	4.7	4.4	4.4	4.4	4.6	4.0
Bank./Ins./Fin.	5.4	5.6	5.4	5.2	5.3	5.5	6.5
Service	5.3	5.4	5.4	5.2	5.3	5.1	3.7
Retail/Wholesale	4.9	5.1	5.0	4.4	4.7	5.1	4.5
Util./Trans./Comm.	4.4	4.9	3.5	4.0	4.5	5.3	4.7
Educ./Gov't./Nonprof.	4.6	5.0	4.7	4.1	4.4	4.4	3.9
Other	5.1	5.7	5.2	4.4	4.8	5.2	4.4
Total	**4.9**	**5.1**	**4.9**	**4.6**	**4.8**	**5.0**	**4.4**
Size of Company							
Under 500 Emps.	5.0	5.3	5.0	4.6	4.9	5.2	4.2
Over 500 Emps.	4.6	4.8	4.5	4.5	4.5	4.5	5.0

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

TOTAL U.S.

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	301	340	302	359	342	322	276	269	316	247	248	305	323	319	366	425	413	326	281	340
AVERAGE	299	362	298	369	343	316	262	268	323	237	255	302	321	314	364	428	395	328	279	336
LOW	260	310	260	310	290	270	230	230	270	200	220	250	270	270	320	370	340	260	240	280
MID	290	360	290	360	330	300	260	260	310	230	250	290	310	310	360	420	390	320	270	320
HIGH	330	400	330	410	380	360	290	290	360	260	280	340	360	350	400	480	440	370	310	380
START	264	304	258	308	288	271	230	232	273	209	220	254	277	269	305	348	328	280	240	289
NO. COMPANIES	964	670	1767	1456	1270	739	901	1177	910	791	1258	879	942	1616	1500	1876	429	956	1874	1060
NO. EMPLOYEES	4146		10331		2895		9060		15392		4536		2111		22668		2163		4578	
		3364		7415		3285		18807		5210		3231		22105		11337		2190		11732

EASTERN UNITED STATES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	316	366	306	355	338	313	267	272	307	240	246	300	325	322	372	431	405	317	283	335
AVERAGE	305	366	299	367	335	312	260	268	313	241	255	308	321	315	368	427	403	320	282	338
LOW	260	310	260	310	290	260	220	230	270	210	220	250	270	270	320	360	350	270	240	280
MID	300	360	290	350	330	300	260	260	300	230	250	300	310	310	360	420	400	310	270	330
HIGH	340	400	330	410	370	350	290	300	340	260	280	350	360	350	410	480	450	360	310	380
START	271	313	262	314	285	272	233	232	268	213	223	263	276	272	312	345	332	274	243	288
NO. COMPANIES	249	142	492	386	342	222	269	314	224	200	351	257	257	473	390	517	98	238	511	320
NO. EMPLOYEES	999		2656		661		2286		3193		1206		494		5044		798		1136	
		459		1665		602		4262		1190		817		5578		2506		474		3400

EAST CENTRAL UNITED STATES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	310	356	308	373	350	308	283	269	323	239	260	329	330	330	368	433	378	339	282	348
AVERAGE	290	356	300	374	354	317	273	274	328	241	260	306	329	316	366	426	387	329	283	343
LOW	250	310	260	320	300	270	230	230	280	200	220	250	280	280	320	370	330	280	240	290
MID	290	350	290	360	340	300	260	270	320	240	250	300	320	310	360	410	380	320	280	330
HIGH	320	390	330	420	400	360	300	300	370	270	290	350	360	350	400	470	420	370	310	390
START	256	299	258	304	286	268	236	235	275	207	221	253	276	268	303	347	321	279	241	294
NO. COMPANIES	204	150	384	320	303	186	208	264	221	171	275	199	236	359	352	415	83	231	429	256
NO. EMPLOYEES	637		2126		624		1648		3366		1008		459		4590		190		917	
		514		1439		816		3302		887		728		5126		2279		427		2211

WEST CENTRAL UNITED STATES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	280	327	291	344	330	293	258	248	296	206	237	305	320	313	355	409	374	320	267	322
AVERAGE	279	338	288	352	339	308	254	255	313	224	245	289	305	302	351	412	380	322	269	324
LOW	240	290	250	300	280	260	220	220	270	190	210	240	260	260	310	360	330	270	230	280
MID	270	330	280	350	330	300	250	240	300	210	240	280	290	300	350	400	370	320	260	310
HIGH	310	380	320	390	380	350	270	280	350	250	270	340	340	330	380	460	420	360	290	370
START	249	284	247	296	286	264	223	222	264	200	212	244	266	260	292	339	320	277	232	282
NO. COMPANIES	217	155	367	294	237	138	183	246	192	170	260	188	190	321	312	374	110	187	389	197
NO. EMPLOYEES	837		2054		462		2115		3234		808		460		3526		376		927	
		407		1272		534		3933		1027		637		4507		1857		440		2363

SOUTHERN UNITED STATES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	283	316	288	348	317	312	260	268	319	231	250	292	307	305	345	410	386	313	268	358
AVERAGE	297	354	286	360	325	308	246	259	318	233	249	286	305	307	352	424	383	319	271	333
LOW	260	310	250	310	280	260	210	220	270	200	220	230	260	270	310	370	350	270	230	280
MID	290	350	280	350	320	290	240	250	310	230	240	270	290	300	350	410	380	310	260	320
HIGH	330	390	310	400	360	350	270	280	360	260	270	330	340	340	380	470	430	360	300	370
START	257	296	248	297	276	264	216	226	269	206	216	242	266	263	296	342	318	276	231	283
NO. COMPANIES	181	134	336	232	264	122	165	224	176	161	251	147	188	309	303	377	92	210	356	198
NO. EMPLOYEES	964		2272		755		1614		4034		1164		509		6231		439		969	
		1481		2014		958		5082		1146		722		4777		3340		630		2772

WESTERN UNITED STATES

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	345	399	336	405	411	401	333	305	367	318	276	344	369	358	412	471	504	380	315	349
AVERAGE	347	419	330	408	361	357	289	293	358	254	273	331	365	349	404	472	435	378	302	349
LOW	290	360	280	350	320	290	250	250	310	220	250	270	300	310	350	410	370	320	260	300
MID	340	410	320	390	370	350	280	280	350	250	270	310	360	340	400	460	430	360	300	340
HIGH	380	470	360	450	430	410	320	330	390	280	300	380	420	390	450	530	500	420	330	390
START	307	352	287	346	326	309	251	258	305	230	243	277	320	302	344	391	371	321	260	313
NO. COMPANIES	113	89	188	164	124	71	76	129	97	89	121	88	91	154	143	193	46	90	189	89
NO. EMPLOYEES	509		1221		393		1397		1565		350		189		3277		360		629	
		503		1025		375		2228		960		327		2117		1355		219		986

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

TOTAL U.S. — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	326	387	313	387	349	333	279	290	365	259	277	343	329	344	394	445	427	342	294	369
AVERAGE	314	374	312	380	353	332	280	286	346	259	275	337	329	329	376	436	423	338	292	364
LOW	280	320	270	320	300	290	240	240	300	220	240	280	280	290	330	380	370	280	250	310
MID	310	360	300	370	340	320	270	280	340	250	270	330	320	320	370	420	410	330	290	360
HIGH	340	410	340	420	390	370	300	320	380	280	300	380	360	360	420	480	460	390	320	400
START	274	316	269	319	299	285	246	247	291	221	239	283	284	281	316	359	348	290	250	315
NO. COMPANIES	156	102	543	442	458	263	205	320	239	131	288	300	379	465	430	529	76	319	565	377
NO. EMPLOYEES	363		2175		829		685		1575		583		641		4173		216		793	
		223		1412		619		1661		249		1095		3577		2286		472		1782

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	281	340	276	332	322	288	236	244	294	211	228	244	303	299	349	412	371	316	263	315
AVERAGE	281	342	279	347	326	289	243	246	294	219	233	253	304	298	350	418	376	317	266	302
LOW	250	300	240	290	280	240	220	210	260	190	200	210	260	260	310	360	320	260	230	260
MID	280	330	270	340	320	280	240	240	290	210	230	250	290	290	340	410	360	310	260	290
HIGH	310	380	310	390	360	310	260	270	320	240	260	280	350	320	380	460	410	350	290	340
START	247	288	240	288	272	248	213	215	251	198	203	218	261	254	289	333	311	271	226	261
NO. COMPANIES	307	237	363	323	227	131	239	306	265	309	361	157	165	328	333	394	148	209	395	289
NO. EMPLOYEES	1183		1991		369		1505		5364		1635		247		3860		410		839	
		721		1775		728		6404		2349		362		3501		2255		334		5357

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	327	394	285	340	306	284	245	246	268	233	240	257	289	336	383	431	436	287	264	311
AVERAGE	302	372	287	370	322	305	251	257	303	236	241	254	310	309	363	429	390	317	276	316
LOW	260	320	260	310	270	260	220	220	260	200	210	220	250	270	320	360	330	280	240	270
MID	290	360	280	350	320	280	250	240	290	230	230	240	290	300	350	420	370	300	270	300
HIGH	340	410	310	400	370	330	270	290	340	260	270	270	350	340	400	480	440	350	300	350
START	274	314	254	315	280	270	224	230	268	211	212	224	276	276	318	357	317	273	242	285
NO. COMPANIES	139	104	178	146	109	50	57	99	60	86	125	62	58	164	131	212	38	78	199	84
NO. EMPLOYEES	503		724		310		345		554		543		179		851		372		638	
		266		506		262		776		449		298		1205		710		268		508

RETAIL/WHOLESALE SALES & DISTRIBUTION

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	282	378	286	350	316	312	263	235	294	215	256	291	312	332	374	434	409	325	264	288
AVERAGE	290	370	282	353	317	305	254	258	322	225	252	295	312	314	363	423	414	324	265	305
LOW	250	320	250	310	270	250	220	220	290	190	210	250	270	270	320	360	380	270	220	260
MID	280	370	280	340	310	300	250	250	320	220	240	280	300	310	360	410	410	310	260	300
HIGH	310	400	310	380	360	350	280	280	350	260	290	320	350	340	410	460	470	370	290	340
START	257	290	245	300	263	261	223	227	265	200	212	242	265	269	303	340	304	266	232	275
NO. COMPANIES	66	21	172	132	112	106	69	110	66	62	95	100	91	135	105	142	17	76	183	110
NO. EMPLOYEES	188		1184		246		216		811		297		198		945		35		316	
		59		556		335		1397		133		361		873		517		152		700

UTILITIES/TRANSPORTATION/COMMUNICATIONS

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	289	305	343	410	387	417	303	311	386	284	272	388	375	372	426	491	435	361	308	399
AVERAGE	331	396	332	426	393	370	297	317	397	280	292	361	361	367	424	475	437	365	311	382
LOW	290	360	290	360	330	290	260	260	340	240	250	300	300	330	380	410	370	310	260	320
MID	330	400	330	430	390	360	290	310	390	270	280	360	360	360	420	480	440	360	300	390
HIGH	380	430	380	480	450	420	340	370	460	300	320	430	400	410	470	540	480	420	350	430
START	280	334	276	349	327	313	246	253	319	239	244	297	300	303	346	388	354	308	263	308
NO. COMPANIES	47	32	80	71	64	49	48	66	58	30	67	38	40	77	72	83	29	46	79	73
NO. EMPLOYEES	399		703		233		512		1655		321		203		1383		59		168	
		1015		694		518		2265		305		156		1727		605		250		2375

EDUCATION/GOVERNMENT/NONPROFIT

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	299	337	314	349	361	287	288	284	318	304	264	291	325	301	350	403	381	323	289	345
AVERAGE	295	347	301	361	343	307	263	266	314	252	263	292	327	298	345	405	372	317	272	356
LOW	250	300	260	300	290	250	230	230	270	230	230	250	280	260	300	350	330	270	240	300
MID	290	350	300	350	330	310	260	260	300	250	250	290	320	300	340	400	360	310	270	330
HIGH	330	380	340	400	390	350	290	290	340	280	290	320	360	330	380	450	410	350	300	400
START	262	297	261	304	290	269	235	235	270	224	229	252	281	259	292	335	328	278	235	304
NO. COMPANIES	151	99	259	205	181	61	199	173	148	87	183	137	127	282	260	309	66	146	263	59
NO. EMPLOYEES	1165		2593		619		5153		4834		773		470		9026		659		1218	
		804		1752		351		5617		1367		726		8986		3651		571		381

OTHER

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	341	410	304	378	333	290	269	267	309	242	251	306	308	331	376	444	471	336	288	332
AVERAGE	328	400	301	379	348	306	265	265	322	243	253	300	311	315	368	440	409	326	284	340
LOW	280	340	260	320	300	270	230	230	270	220	220	260	260	280	320	380	360	280	240	280
MID	310	380	290	370	340	290	260	260	310	230	250	290	310	310	350	420	390	320	280	330
HIGH	360	430	330	420	400	330	280	290	350	260	280	330	360	340	400	490	450	360	320	380
START	284	336	262	310	288	260	230	225	279	210	218	254	270	268	310	356	353	282	242	280
NO. COMPANIES	98	75	172	137	119	79	84	103	74	86	139	85	82	165	169	207	55	82	190	68
NO. EMPLOYEES	345		961		289		644		599		384		173		2430		412		606	
		276		720		472		687		358		233		2236		1313		143		629

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

EASTERN U.S. — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	321	391	310	376	350	336	284	284	356	261	275	329	336	344	396	442	408	326	299	373
AVERAGE	320	379	307	377	342	329	269	278	335	255	265	334	328	325	376	436	417	321	295	362
LOW	290	320	270	320	290	280	230	240	300	220	220	280	270	280	330	380	390	260	250	310
MID	320	370	300	370	340	330	270	270	320	250	260	320	320	320	380	430	400	300	290	360
HIGH	340	450	340	420	370	370	300	310	370	280	290	370	370	360	420	490	460	370	320	400
START	277	318	272	327	299	290	246	244	280	226	239	291	284	281	320	357	342	281	252	309
NO. COMPANIES	53	23	178	136	144	87	81	100	69	46	95	112	123	161	123	173	18	92	182	135
NO. EMPLOYEES	149		635		295		265		234		205		192		1041		52		253	
		39		354		184		362		86		367		1025		615		128		701

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	285	342	285	336	312	281	234	246	284	225	233	244	301	300	358	418	372	296	273	320
AVERAGE	283	337	284	343	316	280	242	254	290	230	240	253	311	298	360	420	383	297	271	309
LOW	250	290	250	290	270	220	220	220	250	200	200	210	260	260	310	360	320	250	240	260
MID	270	320	270	330	310	280	240	250	280	220	230	250	300	300	350	410	380	300	270	310
HIGH	300	370	310	380	360	310	260	270	310	250	260	280	360	320	390	460	410	340	290	340
START	251	291	247	294	267	249	217	219	253	204	208	224	268	254	298	327	308	245	226	261
NO. COMPANIES	69	56	90	81	57	39	64	77	65	74	95	33	40	89	88	99	38	49	95	84
NO. EMPLOYEES	282		492		102		535		1309		473		61		1279		111		182	
		259		680		140		1509		541		82		1143		677		79		1988

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	355	448	279	349	331	277	245	243	251	221	213	234	294	343	399	426	514	283	260	318
AVERAGE	308	393	291	377	335	289	255	259	295	246	232	261	290	308	371	427	436	326	273	318
LOW	250	350	260	300	280	260	230	200	260	220	210	220	240	270	320	350	360	290	240	280
MID	300	390	280	350	340	280	240	240	290	230	230	240	270	300	360	420	430	300	260	310
HIGH	350	400	330	440	380	310	270	270	340	250	260	270	350	340	410	480	500	360	300	360
START	287	346	265	321	283	260	241	239	272	215	203	222	257	280	336	359	380	276	251	287
NO. COMPANIES	40	19	53	43	31	17	18	27	15	18	35	18	15	51	38	54	10	19	57	28
NO. EMPLOYEES	193		288		49		212		186		170		18		246		84		159	
		54		139		45		159		147		93		400		227		63		183

RETAIL/WHOLESALE SALES & DISTRIBUTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	274	375	285	328	311	295	251	221	307	205	240	287	304	326	366	415	389	301	261	315
AVERAGE	276	389	282	348	310	302	246	252	307	213	251	298	300	314	351	422	383	313	258	309
LOW	220	320	250	300	260	250	210	220	280	190	210	240	250	270	320	360	360	260	220	250
MID	280	370	270	340	310	300	250	250	300	210	250	280	290	310	350	410	370	320	250	320
HIGH	300	430	310	380	340	360	280	280	330	230	270	340	330	340	390	460	410	360	290	350
START	256	278	245	310	253	257	219	213	255	193	209	244	253	273	303	334	295	269	233	271
NO. COMPANIES	19	4	60	41	34	36	24	43	22	24	31	33	30	48	28	47	5	22	58	37
NO. EMPLOYEES	42		331		67		69		177		81		68		176		13		88	
		5		127		101		570		32		91		267		166		40		192

UTILITIES/TRANSPORTATION/COMMUNICATIONS — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	368	456	402	484	409	381	342	393	453	374	318	395	420	413	456	520	482	395	328	390
AVERAGE	353	450	364	450	385	387	334	369	400	349	314	417	420	394	420	497	547	375	336	353
LOW	330	410	320	390	350	340	300	360	330	280	290	310	350	340	390	440	450	310	280	310
MID	340	450	370	470	390	400	310	390	370	380	310	360	420	360	410	540	450	320	320	350
HIGH	400	450	410	490	410	410	340	410	440	390	340	490	490	440	460	550	550	420	350	410
START	303	402	296	378	353	315	273	280	346	314	254	259	343	335	351	409	448	336	273	301
NO. COMPANIES	9	4	13	13	10	7	6	9	8	3	10	4	3	12	13	14	4	8	16	13
NO. EMPLOYEES	36		74		17		18		46		22		3		96		12		24	
		6		32		16		173		8		5		69		47		13		201

EDUCATION/GOVERNMENT/NONPROFIT — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	309	335	332	371	326	324	284	305	326	269	269	298	331	312	354	413	389	331	284	357
AVERAGE	304	349	306	361	333	310	264	267	309	264	266	298	326	301	351	401	385	325	274	381
LOW	260	290	280	300	290	250	230	230	280	230	230	250	280	270	300	340	320	280	240	320
MID	300	340	300	340	320	300	260	260	310	250	260	290	320	300	350	380	360	310	270	350
HIGH	330	380	340	420	360	340	290	310	340	290	290	320	360	330	380	460	440	370	310	460
START	265	302	263	301	277	270	232	234	271	227	230	252	273	263	301	330	335	282	236	328
NO. COMPANIES	37	19	57	45	42	14	48	37	32	19	50	35	28	74	56	79	14	27	63	14
NO. EMPLOYEES	217		673		88		1071		1152		181		124		1467		444		304	
		54		233		37		1406		323		121		2148		450		116		68

OTHER — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	344	418	301	377	368	339	272	263	306	232	253	323	342	335	380	463	414	340	299	300
AVERAGE	342	412	307	378	359	314	269	266	302	239	260	307	335	320	373	438	396	344	290	337
LOW	280	360	270	320	310	280	240	230	270	220	230	270	290	280	330	370	360	300	260	270
MID	330	380	290	390	340	290	270	260	310	230	260	310	310	310	360	410	370	350	280	300
HIGH	410	460	330	420	380	340	300	290	330	260	280	350	380	340	410	510	430	390	320	380
START	297	347	269	305	294	270	237	233	253	217	234	273	282	266	313	351	351	286	254	268
NO. COMPANIES	22	17	41	27	24	22	28	21	13	16	35	22	18	38	44	51	9	21	40	9
NO. EMPLOYEES	80		163		43		116		89		74		28		739		82		126	
		42		100		79		83		53		58		526		324		35		67

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

EAST CENTRAL U.S. — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	301	360	329	392	365	329	293	297	351	257	282	383	343	357	393	455	404	349	300	357
AVERAGE	292	358	317	387	369	332	297	299	356	263	286	342	340	339	383	441	415	348	297	373
LOW	250	310	280	330	320	290	250	250	310	220	240	300	290	290	340	380	370	300	260	320
MID	300	370	300	380	350	320	270	290	350	250	270	340	320	330	370	420	410	340	290	360
HIGH	320	400	350	420	420	360	320	330	390	290	320	380	370	370	420	480	450	390	340	410
START	260	310	274	317	306	260	251	253	295	217	241	284	284	285	319	361	345	289	256	325
NO. COMPANIES	49	34	143	127	127	80	61	93	75	34	81	77	116	124	128	142	22	96	154	105
NO. EMPLOYEES	103	85	552	460	245	219	174	667	792	70	157	258	217	1192	1436	732	53	158	209	602

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	282	343	274	326	323	287	240	236	263	215	237	258	287	304	338	419	376	311	261	305
AVERAGE	273	344	268	331	325	284	244	238	280	215	230	251	295	297	339	409	369	304	262	293
LOW	240	300	240	280	290	260	220	210	250	190	200	220	250	270	290	350	320	260	240	250
MID	270	340	260	320	320	270	250	230	280	210	220	250	300	290	330	400	370	310	260	290
HIGH	300	380	290	370	350	300	260	260	310	240	260	270	340	330	370	450	420	340	280	330
START	242	283	230	277	264	243	208	209	244	196	197	211	253	249	280	323	301	262	228	257
NO. COMPANIES	59	46	62	60	46	26	53	58	57	61	66	33	31	63	65	76	29	39	82	59
NO. EMPLOYEES	209	116	304	297	69	201	236	908	824	396	322	75	56	625	645	486	73	68	176	806

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	260	323	263	350	281	298	243	240	316	224	231	232	343	304	331	399	310	299	269	323
AVERAGE	263	328	272	375	293	321	244	248	303	220	230	233	341	281	329	413	346	294	277	313
LOW	240	300	240	310	250	240	210	210	250	180	200	210	250	240	300	360	290	270	250	290
MID	250	320	270	360	290	280	230	250	280	220	210	220	320	280	320	400	320	290	270	300
HIGH	270	350	310	420	320	330	280	280	320	240	260	250	420	310	360	450	390	320	300	330
START	238	291	230	293	254	287	219	217	264	191	193	209	288	254	281	345	292	262	230	282
NO. COMPANIES	20	21	38	27	25	15	15	23	17	19	28	14	17	36	29	47	8	18	38	17
NO. EMPLOYEES	52	32	192	69	69	66	60	276	117	81	104	33	25	232	203	160	26	27	103	118

RETAIL/WHOLESALE SALES & DISTRIBUTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	364	400	313	359	327	281	299	291	310	271	281	332	301	327	397	419		288	281	321
AVERAGE	305	384	281	383	334	284	255	252	315	257	232	308	314	318	382	406		314	270	324
LOW	250	350	240	320	260	250	210	210	280	220	180	260	280	290	360	330		260	220	280
MID	310	350	280	350	310	280	270	260	330	260	210	280	310	320	390	400		310	270	320
HIGH	320	440	320	410	400	320	290	270	350	310	290	340	360	340	420	460		390	300	350
START	260	293	248	303	262	246	230	219	249	204	205	253	271	261	316	346		256	224	280
NO. COMPANIES	12	5	29	20	14	14	11	23	13	10	13	16	18	22	18	22		11	35	27
NO. EMPLOYEES	93		290		45		42		291		94		33		365				91	
		29		120		30		437		56		55		156		72		18		159

UTILITIES/TRANSPORTATION/COMMUNICATIONS — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	344	416	334	453	446	423	305	301	396	254	295	361	371	386	454	494	404	411	326	454
AVERAGE	329	426	343	442	443	382	308	339	419	275	312	365	380	375	458	507	416	398	339	421
LOW	290	370	310	350	410	280	260	280	370	220	260	300	370	310	390	450	340	300	280	330
MID	320	410	340	460	460	410	320	320	440	290	290	350	410	360	450	510	370	390	340	440
HIGH	380	470	400	510	500	440	340	370	460	340	340	430	420	440	500	550	410	480	400	500
START	284	319	285	334	334	299	251	263	321	229	259	311	311	298	364	385	336	319	271	326
NO. COMPANIES	11	8	15	14	13	10	13	13	12	7	15	7	5	15	17	12	4	7	10	15
NO. EMPLOYEES	41		157		40		158		383		70		8		240		8		17	
		31		162		62		184		59		39		313		97		25		360

EDUCATION/GOVERNMENT/NONPROFIT — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	322	352	311	354	350	312	292	288	330	263	279	307	337	322	346	418	378	349	287	340
AVERAGE	302	358	308	355	353	310	278	288	340	268	270	297	327	303	352	412	385	327	277	322
LOW	270	320	270	300	310	270	250	250	300	240	240	250	300	270	320	370	340	280	240	290
MID	300	360	300	340	350	310	270	280	310	260	270	300	320	300	360	420	370	330	280	320
HIGH	330	400	350	400	400	350	300	300	350	280	290	320	340	330	390	440	410	360	310	350
START	271	307	266	304	288	262	246	250	293	230	233	254	279	261	292	339	345	280	240	291
NO. COMPANIES	34	25	62	44	51	20	47	37	30	25	43	35	33	65	65	73	12	45	67	15
NO. EMPLOYEES	263		402		107		927		877		188		88		1507		20		218	
		193		262		104		630		188		219		2246		488		113		82

OTHER — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	307	352	292	373	349	262	262	227	307	233	248	289	311	302	348	429	403	300	277	330
AVERAGE	309	386	301	392	355	293	287	254	318	246	252	298	305	305	354	429	405	299	278	337
LOW	280	330	270	320	300	270	240	230	300	210	230	270	240	280	310	390	320	270	240	280
MID	310	380	300	370	330	300	260	260	320	250	250	300	310	300	340	420	390	280	270	320
HIGH	350	440	320	430	410	320	300	280	340	260	270	320	340	330	400	460	480	350	310	390
START	272	319	261	308	276	256	235	215	260	206	210	240	255	264	298	350	331	265	233	261
NO. COMPANIES	19	11	35	28	27	21	8	17	17	15	29	17	16	34	30	43	8	15	43	18
NO. EMPLOYEES	76		121		49		51		82		73		30		194		10		103	
		28		69		134		200		57		49		362		244		18		84

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

WEST CENTRAL U.S. — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	317	360	293	369	357	320	269	279	346	263	279	341	323	347	394	428	393	337	286	344
AVERAGE	317	362	308	366	353	323	277	275	344	272	276	328	311	318	365	414	411	333	279	350
LOW	280	320	260	310	300	280	240	230	290	220	240	270	260	280	330	380	350	270	240	290
MID	300	350	300	350	340	310	260	270	320	260	260	330	300	310	360	400	400	330	270	340
HIGH	350	400	330	410	400	360	280	300	380	310	290	390	340	340	400	460	450	400	300	390
START	278	316	260	313	296	280	239	237	288	224	235	266	270	274	307	352	349	289	243	312
NO. COMPANIES	25	19	39	78	78	51	34	55	48	23	58	47	68	87	87	96	19	55	106	56
NO. EMPLOYEES	45	28	418	249	115	111	182	309	179	41	105	224	119	726	673	386	36	72	161	186

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	262	318	269	313	321	294	230	234	287	195	219	240	294	292	331	391	354	317	252	321
AVERAGE	261	323	273	337	323	302	235	233	292	206	223	253	295	289	341	403	355	318	259	300
LOW	230	280	240	290	270	250	200	210	250	180	190	200	260	250	300	360	310	280	220	250
MID	250	320	270	330	320	290	230	220	280	200	210	240	280	290	340	400	350	320	250	290
HIGH	280	370	290	370	360	330	250	260	320	230	240	280	340	320	370	440	380	350	290	340
START	233	274	231	277	270	248	209	207	247	186	196	215	247	245	276	326	305	273	218	261
NO. COMPANIES	83	64	93	76	51	21	56	78	62	79	90	51	38	74	79	93	40	52	95	64
NO. EMPLOYEES	375	163	576	373	76	131	438	2068	1478	770	350	128	55	745	709	438	86	72	204	1111

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	288	356	276	336	323	290	245	234	264	215	228	241	283	309	344	423	384	299	251	298
AVERAGE	284	353	274	343	323	284	249	235	276	217	234	248	281	293	346	422	361	308	257	323
LOW	250	310	250	300	260	210	230	220	250	190	210	220	260	260	310	370	320	260	230	270
MID	280	350	260	340	320	310	240	240	260	210	230	240	280	300	340	420	360	300	250	270
HIGH	320	390	300	380	370	320	270	250	300	240	240	260	290	330	380	460	400	320	280	380
START	246	279	241	275	251	233	212	202	229	187	196	221	244	254	275	335	261	247	221	289
NO. COMPANIES	37	32	36	30	20	8	10	21	11	21	24	14	11	29	22	43	7	15	47	19
NO. EMPLOYEES	149	77	83	45	28	28	37	77	69	41	65	43	14	217	142	112	152	19	205	78

RETAIL/WHOLESALE SALES & DISTRIBUTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	268	361	286	326	304	290	268	220	270	206	267	297	279	326	357	431	380	306	262	247
AVERAGE	270	351	266	332	308	296	251	259	310	214	256	288	285	312	349	432	410	307	259	272
LOW	240	320	240	290	270	240	220	230	270	200	220	250	250	280	300	360	380	260	220	240
MID	250	320	260	320	300	270	230	240	320	200	250	280	280	310	350	440	380	320	250	260
HIGH	280	380	300	370	330	320	280	280	340	230	290	320	300	330	400	470	470	360	290	310
START	245	290	235	274	260	248	213	223	245	192	203	241	257	264	278	340	300	252	226	244
NO. COMPANIES	16	2	31	23	18	20	13	15	11	14	16	20	15	16	21	19	6	11	28	18
NO. EMPLOYEES	22		155		36		31		189		42		26		94		11		43	
		3		65		59		126		25		64		124		55		21		190

UTILITIES/TRANSPORTATION/COMMUNICATIONS — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	332	396	305	351	357	297	331	287	348	259	198	405	440	350	382	460	406	370	288	338
AVERAGE	314	376	302	387	367	315	285	302	352	255	246	351	342	323	382	441	411	354	287	350
LOW	260	360	260	320	320	290	260	240	320	240	200	250	270	280	330	370	350	280	240	280
MID	310	400	300	360	360	310	270	320	360	240	240	320	310	330	390	430	410	330	270	340
HIGH	380	410	320	460	430	350	300	340	390	260	270	450	400	350	450	490	480	400	320	400
START	259	321	251	329	323	280	233	237	292	225	217	283	286	278	328	379	325	308	262	286
NO. COMPANIES	12	5	19	15	17	13	12	17	14	6	16	12	14	21	17	23	8	12	22	19
NO. EMPLOYEES	38		199		42		92		279		58		48		238		9		39	
		10		95		70		568		35		57		227		112		29		560

EDUCATION/GOVERNMENT/NONPROFIT — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	282	293	301	343	309	265	260	251	292	234	252	297	307	297	331	391	347	311	268	377
AVERAGE	272	328	296	357	348	312	256	261	307	240	254	290	314	289	338	401	359	310	270	383
LOW	240	260	250	310	280	250	230	230	260	210	220	260	260	250	290	350	320	270	240	270
MID	250	330	300	350	320	290	250	250	290	240	240	290	320	290	330	390	350	320	260	320
HIGH	310	370	340	400	410	380	270	280	340	260	280	340	350	320	380	450	410	330	290	490
START	261	282	258	306	307	275	235	233	263	243	229	260	293	254	287	334	324	280	237	331
NO. COMPANIES	29	23	57	46	32	11	41	43	33	14	31	27	28	61	57	66	20	31	56	6
NO. EMPLOYEES	167		388		98		1191		895		126		174		1103		60		167	
		94		307		47		673		62		81		1958		549		208		36

OTHER — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	314	347	320	395	327	272	271	244	298	239	253	262	288	342	376	422	413	324	290	333
AVERAGE	302	342	290	353	326	279	255	256	305	236	245	278	284	300	353	407	437	312	277	334
LOW	280	310	250	300	280	260	210	230	270	200	220	250	240	280	320	340	370	280	240	260
MID	310	330	280	340	330	280	240	250	300	230	250	280	260	300	340	410	420	310	280	330
HIGH	320	390	330	400	350	300	270	280	340	260	270	300	330	330	370	460	540	350	320	380
START	265	287	246	294	286	254	223	218	271	203	215	245	257	265	299	330	391	274	235	281
NO. COMPANIES	15	10	32	26	21	14	17	17	13	13	25	17	16	33	29	34	10	11	35	15
NO. EMPLOYEES	41		235		67		144		145		62		24		567		22		108	
		32		138		88		112		53		40		510		205		19		202

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

SOUTHERN U.S. — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	320	375	319	390	335	326	273	296	365	252	274	366	303	334	381	454	447	353	289	377
AVERAGE	317	358	300	371	336	327	258	275	336	249	273	327	304	325	367	437	439	333	287	369
LOW	300	310	260	320	280	290	230	240	300	200	230	270	260	300	330	380	400	290	250	310
MID	310	350	290	370	330	320	260	280	330	240	270	320	290	330	360	420	410	320	280	350
HIGH	340	400	330	400	370	350	280	310	380	270	290	360	340	350	400	480	470	380	310	420
START	271	301	260	309	286	280	225	239	283	210	236	271	277	274	305	351	346	292	243	315
NO. COMPANIES	20	17	86	72	78	29	23	47	30	16	41	42	48	69	69	84	14	58	88	54
NO. EMPLOYEES	45		304		137		52		298		83		80		860		60		120	
		55		257		77		238		33		198		534		457		92		178

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	280	331	262	327	319	278	233	244	293	206	224	238	295	290	331	405	371	311	255	297
AVERAGE	286	343	271	351	325	279	238	244	296	218	226	246	292	289	336	418	382	311	259	293
LOW	260	310	240	290	280	240	210	210	260	190	200	210	240	260	310	370	330	250	230	250
MID	290	330	270	330	310	270	230	240	300	210	220	230	280	280	330	410	370	300	260	280
HIGH	310	360	300	380	350	300	260	270	310	240	250	310	310	310	360	460	440	350	280	330
START	246	267	235	284	270	237	211	216	250	198	201	216	264	255	287	336	313	267	223	252
NO. COMPANIES	63	42	78	72	52	31	43	66	61	67	75	27	37	71	72	84	28	48	83	57
NO. EMPLOYEES	170		458		90		168		1376		380		50		842		91		192	
		107		308		185		1436		428		53		680		470		85		964

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	304	363	292	304	285	282	236	249	278	245	264	278	283	317	366	418	395	282	275	295
AVERAGE	304	364	282	344	304	306	239	258	311	257	248	255	302	313	377	426	398	314	277	294
LOW	260	340	250	290	270	280	210	240	270	220	220	220	280	270	350	360	350	280	230	270
MID	300	360	270	340	280	280	230	240	280	250	230	230	280	300	360	410	380	320	260	300
HIGH	330	390	300	370	340	310	250	290	350	290	280	330	330	320	410	470	440	360	310	310
START	286	319	265	307	284	287	212	231	283	241	229	237	277	282	325	345	331	273	248	266
NO. COMPANIES	20	13	22	22	21	6	5	13	5	11	19	7	10	24	21	36	7	17	29	13
NO. EMPLOYEES	46		100		136		20		133		168		114		140		62		88	
		55		174		119		174		139		114		223		121		147		80

RETAIL/WHOLESALE SALES & DISTRIBUTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	274	343	272	345	304	318	232	242	294	243	248	261	289	319	354	399	433	288	257	296
AVERAGE	287	330	269	334	303	294	232	255	318	235	246	269	285	296	339	396	433	304	255	293
LOW	250	300	240	290	270	260	220	230	300	160	220	230	250	260	300	360	410	270	210	270
MID	260	320	280	330	300	280	240	240	320	230	240	260	270	300	330	380	430	280	260	290
HIGH	290	370	280	370	340	340	260	260	330	280	260	330	320	330	370	440	460	310	290	320
START	241	281	226	269	246	247	213	233	289	187	210	221	241	256	289	324	322	252	224	270
NO. COMPANIES	6	5	25	23	26	17	13	13	7	6	21	15	10	28	20	29	3	17	30	15
NO. EMPLOYEES	14		189		54		34		123		52		19		207		3		52	
		13		115		91		141		11		74		233		127		34		90

UTILITIES/TRANSPORTATION/COMMUNICATIONS — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	263	303	342	405	366	403	291	301	384	287	296	364	348	371	442	502	424	351	307	434
AVERAGE	336	373	326	422	380	383	286	299	410	276	311	339	367	383	436	485	425	358	299	407
LOW	320	360	290	360	310	300	250	270	360	240	260	250	310	340	400	450	350	320	270	350
MID	350	380	330	420	370	390	280	300	410	270	280	310	360	360	440	480	390	360	300	400
HIGH	350	400	360	460	420	440	330	320	460	290	340	430	400	410	460	540	500	410	330	430
START	287	336	268	346	302	308	248	249	328	240	245	300	291	312	343	377	343	294	259	317
NO. COMPANIES	9	10	23	20	16	13	13	18	17	11	17	10	12	20	18	25	6	13	21	20
NO. EMPLOYEES	248		189		86		227		823		138		126		659		18		69	
		959		266		213		973		153		27		734		273		153		1096

EDUCATION/GOVERNMENT/NONPROFIT — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	282	317	284	321	316	278	258	269	297	223	254	246	311	270	313	380	364	296	261	313
AVERAGE	283	334	280	347	310	273	237	245	295	221	249	256	313	283	324	386	359	292	256	328
LOW	250	280	250	300	280	230	210	210	250	190	220	210	270	250	290	350	350	260	220	290
MID	280	330	280	350	310	250	240	240	300	230	230	250	310	280	340	390	360	290	260	310
HIGH	300	370	310	380	340	320	270	280	330	240	270	280	360	310	350	420	380	310	290	340
START	243	277	240	286	269	255	212	214	249	197	216	221	252	242	273	319	304	260	214	275
NO. COMPANIES	38	21	57	44	38	12	43	37	37	21	43	27	26	57	57	64	14	32	55	20
NO. EMPLOYEES	353		707		152		813		1177		224		39		2882		108		289	
		220		594		152		1952		255		203		1788		1537		72		180

OTHER — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	317	381	283	366	304	265	262	271	351	235	235	287	292	311	350	421	373	338	266	304
AVERAGE	311	376	286	364	323	313	252	260	326	239	244	289	299	310	353	442	366	326	272	323
LOW	290	330	250	310	280	260	220	210	250	220	210	240	250	270	320	380	340	300	240	280
MID	290	370	280	360	320	280	250	250	310	230	230	270	290	290	350	410	380	320	260	340
HIGH	330	410	310	410	370	380	270	290	400	260	280	300	340	340	380	490	400	360	300	370
START	266	312	250	303	275	253	223	223	284	203	208	234	256	261	304	364	313	291	228	277
NO. COMPANIES	25	26	45	39	33	14	25	30	19	29	35	19	25	40	46	55	20	25	50	19
NO. EMPLOYEES	88		325		100		300		104		119		81		641		97		159	
		72		300		121		168		121		53		585		355		47		184

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

WESTERN U.S. — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	399	464	370	473	376	380	345	332	438	255	289	362	372	388	448	480	434	402	305	373
AVERAGE	381	473	358	426	384	375	335	311	378	253	285	371	378	354	406	477	510	395	300	357
LOW	330	410	300	350	330	310	280	240	340	210	260	310	300	280	340	420	480	330	280	300
MID	370	460	320	390	380	360	310	280	380	240	280	350	350	330	400	460	520	360	300	360
HIGH	420	490	380	460	430	410	380	360	400	280	310	410	450	390	470	540	530	430	340	390
START	332	388	293	338	324	315	298	284	325	228	258	298	347	316	357	404	428	330	253	306
NO. COMPANIES	9	9	37	29	31	16	6	25	17	12	13	22	24	24	23	34	3	18	35	27
NO. EMPLOYEES	21		156		37		12		72		33		33		163		15		50	
		16		92		28		85		19		48		100		96		22		115

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	324	390	309	385	362	316	269	283	356	236	246	280	344	333	390	454	398	380	287	320
AVERAGE	334	386	314	402	365	325	271	286	346	245	257	272	343	340	407	466	418	398	298	325
LOW	280	320	270	350	330	280	240	250	310	210	220	240	280	310	370	420	360	340	260	290
MID	330	400	300	390	350	290	260	280	340	230	250	260	360	330	400	460	390	370	290	310
HIGH	370	420	350	440	390	380	300	300	370	260	280	280	400	370	450	520	470	450	330	360
START	298	324	273	331	307	276	229	246	285	223	227	237	286	288	337	376	363	346	256	286
NO. COMPANIES	33	29	40	34	21	14	23	27	20	28	35	13	19	31	29	42	13	21	40	25
NO. EMPLOYEES	147		161		32		128		377		110		23		385		49		85	
		76		117		71		483		214		24		308		184		30		488

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	347	431	319	405	346	353	257	258	312	252	274	279	373	394	417	470	520	352	291	332
AVERAGE	357	435	321	409	377	353	262	297	335	255	275	283	339	365	396	466	394	365	310	335
LOW	310	390	280	350	320	190	230	240	320	230	240	240	230	310	360	410	280	340	270	310
MID	360	440	310	400	380	350	260	300	330	240	280	270	350	360	400	470	380	350	310	330
HIGH	390	490	350	470	410	400	280	360	360	270	310	290	430	410	440	510	520	380	330	350
START	326	362	274	370	346	295	227	265	297	233	247	256	322	316	352	405	320	329	266	321
NO. COMPANIES	22	19	29	24	12	4	9	15	12	17	19	9	5	24	21	32	6	9	28	7
NO. EMPLOYEES	63		61		28		16		49		36		8		120		48		83	
		48		79		4		90		41		15		133		90		12		49

RETAIL/WHOLESALE SALES & DISTRIBUTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	327	437	298	388	348	356	308	306	367	236	297	320	348	388	445	514	474	391	281	318
AVERAGE	321	386	310	374	347	344	318	287	366	236	278	314	366	338	404	466	455	384	289	312
LOW	270	340	260	330	290	290	270	240	320	180	230	270	300	290	350	380	400	310	250	260
MID	290	370	300	370	330	340	300	260	350	230	270	300	370	330	390	450	470	370	280	300
HIGH	330	400	350	410	390	390	360	330	360	260	320	320	430	380	450	520	490	420	310	340
START	279	306	274	330	306	312	253	268	309	231	243	242	301	297	333	366	324	299	255	315
NO. COMPANIES	13	5	27	25	20	19	8	16	13	8	14	16	18	21	18	25	3	15	32	13
NO. EMPLOYEES	17	9	219	129	44	54	40	123	31	9	28	77	52	93	103	97	8	39	42	69

UTILITIES/TRANSPORTATION/COMMUNICATIONS — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	346	345	382	444	441	492	265	338	467	276	268	373	389	380	402	478	425	389	332	387
AVERAGE	328	370	349	445	403	423	276	299	415	292	276	377	348	385	420	455	426	352	320	356
LOW	290	320	290	360	320	340	220	260	320	240	250	360	290	360	370	430	390	320	260	260
MID	320	370	330	430	370	360	250	300	370	280	260	370	330	370	390	430	440	330	290	380
HIGH	350	400	400	500	430	500	290	330	510	360	280	400	380	390	480	490	470	420	330	410
START	285	335	309	377	351	412	230	248	314	230	251	317	321	320	357	416	355	296	252	327
NO. COMPANIES	6	5	10	9	8	6	4	9	7	3	9	5	6	9	7	9	7	6	10	6
NO. EMPLOYEES	36	9	84	139	48	157	17	367	124	44	33	28	18	384	150	76	12	30	19	158

EDUCATION/GOVERNMENT/NONPROFIT — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	339	372	349	388	449	377	343	307	371	368	317	366	393	349	410	465	388	384	345	530
AVERAGE	332	383	331	401	398	373	292	278	333	275	293	347	390	328	376	457	391	353	291	504
LOW	300	340	290	350	340	320	250	250	290	220	260	280	330	290	340	390	360	290	250	450
MID	320	370	330	390	390	350	290	260	310	260	290	340	380	320	380	460	370	340	280	480
HIGH	350	440	360	450	450	360	310	300	380	300	310	410	400	350	410	520	450	410	320	490
START	290	338	296	341	340	322	267	250	291	240	259	298	337	292	326	376	358	316	261	404
NO. COMPANIES	13	11	26	26	18	4	20	19	16	8	16	13	12	25	25	27	6	11	22	4
NO. EMPLOYEES	165	243	423	356	174	11	1151	956	733	559	54	102	45	846	2067	627	27	62	240	15

OTHER — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	392	448	330	393	395	307	319	285	294	262	280	360	384	343	427	478	547	334	307	412
AVERAGE	378	505	344	429	411	350	306	290	361	260	271	349	365	360	438	509	501	349	323	394
LOW	330	410	300	380	310	280	250	230	300	230	250	280	270	310	380	440	420	310	300	310
MID	380	550	340	410	400	310	280	280	300	260	280	330	370	350	430	480	500	330	320	420
HIGH	430	550	390	470	440	410	380	330	390	280	290	370	430	400	480	550	520	400	350	450
START	336	455	307	377	338	262	250	237	332	231	231	287	329	303	369	404	446	293	278	354
NO. COMPANIES	17	11	19	17	14	8	6	18	12	13	15	10	7	20	20	24	8	10	22	7
NO. EMPLOYEES	60	102	117	113	30	50	33	124	179	74	56	33	10	253	289	185	201	24	110	92

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

TOTAL U.S. — Size of Company

UNDER 500 EMPLOYEES

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	303	370	290	357	332	307	250	256	309	227	242	293	316	319	368	419	404	323	275	325
AVERAGE	299	366	294	368	337	311	255	263	316	232	248	297	313	309	359	419	388	324	274	329
LOW	260	310	250	310	280	260	220	220	270	200	210	240	260	270	310	360	330	270	240	270
MID	290	360	280	360	330	300	250	250	310	230	240	280	300	300	350	410	380	310	270	320
HIGH	330	400	320	410	380	350	280	290	350	250	280	340	350	340	400	470	430	360	300	370
START	266	310	256	308	287	270	226	229	269	205	217	251	272	268	306	346	325	280	239	285
NO. COMPANIES	558	363	1084	865	634	415	453	676	487	439	638	468	501	913	815	1131	169	489	1221	673
NO. EMPLOYEES	1420	620	3388	1886	816	1159	1634	4257	2871	1479	1434	1013	689	4211	3503	3239	669	589	1774	3701

500 OR MORE EMPLOYEES

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	301	334	308	360	346	329	281	273	317	254	251	311	327	319	366	427	417	328	284	347
AVERAGE	300	357	305	370	348	322	269	274	330	243	262	308	331	321	370	440	399	331	289	349
LOW	260	310	260	320	300	280	230	230	280	200	220	250	280	290	330	390	350	280	250	290
MID	300	350	300	360	340	310	260	270	320	240	250	300	320	310	360	430	390	320	280	340
HIGH	330	400	340	410	390	360	290	310	370	270	290	350	370	350	410	490	440	380	320	390
START	261	296	260	308	283	273	234	236	277	214	224	258	281	270	304	351	329	281	241	297
NO. COMPANIES	406	307	683	591	636	324	448	501	423	352	620	411	441	703	685	745	260	467	653	387
NO. EMPLOYEES	2726	2744	6943	5529	2079	2126	7426	14550	12521	3731	3102	2218	1422	17894	19165	8036	1494	1601	2804	8031

TOTAL

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	301	340	302	359	342	322	276	269	316	247	248	305	323	319	366	425	413	326	281	340
AVERAGE	299	362	298	369	343	316	262	268	323	237	255	302	321	314	364	428	395	328	279	336
LOW	260	310	260	310	290	270	230	230	270	200	220	250	270	270	320	370	340	280	240	280
MID	290	360	290	360	330	300	260	260	310	230	250	290	310	310	360	420	390	320	270	320
HIGH	330	400	330	410	380	360	290	290	360	260	280	340	360	350	400	480	440	370	310	380
START	264	304	258	308	286	271	230	232	273	209	220	254	277	269	305	348	328	280	240	289
NO. COMPANIES	964	670	1767	1456	1270	739	901	1177	910	791	1258	879	942	1616	1500	1876	429	956	1874	1060
NO. EMPLOYEES	4146	3364	10331	7415	2895	3285	3060	18807	15392	5210	4536	3231	2111	22105	22668	11337	2163	2190	4578	11732

EASTERN U.S. — Size of Company

UNDER 500 EMPLOYEES	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	313	380	291	359	329	315	254	257	307	250	249	293	327	328	366	421	445	317	284	333
AVERAGE	310	378	296	369	332	315	256	266	309	238	251	305	318	312	369	418	412	315	277	336
LOW	260	320	250	310	280	260	220	220	270	210	220	250	260	270	320	350	350	260	240	260
MID	300	370	290	360	330	300	250	260	300	230	240	290	300	310	360	400	400	310	270	320
HIGH	340	400	330	420	370	360	280	300	340	270	270	350	360	340	400	470	470	360	310	380
START	277	324	261	315	281	274	231	230	266	211	224	263	275	272	318	340	338	271	245	285
NO. COMPANIES	144	77	321	247	182	140	152	191	134	115	183	152	143	289	216	324	36	126	336	214
NO. EMPLOYEES	415		953		247		446		624		403		205		1164		187		476	
		138		485		287		973		281		306		1484		1010		155		1257

500 OR MORE EMPLOYEES	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	318	360	315	354	344	310	271	276	307	237	244	304	325	319	368	438	393	318	282	336
AVERAGE	293	352	307	365	339	307	266	270	319	244	259	311	325	320	366	442	397	326	292	341
LOW	260	300	270	320	290	260	230	230	280	200	230	250	280	280	320	390	350	270	250	280
MID	300	340	300	350	330	300	270	250	310	230	250	310	320	310	360	440	390	310	280	330
HIGH	330	390	340	400	370	340	290	300	340	260	280	350	360	350	410	500	440	370	320	390
START	262	301	264	313	289	268	236	234	271	215	222	263	277	270	306	351	329	277	240	295
NO. COMPANIES	105	65	171	139	160	82	117	123	90	85	168	105	114	184	174	193	60	112	175	106
NO. EMPLOYEES	584		1703		414		1840		2569		803		289		3880		611		660	
		321		1180		315		3289		309		511		4094		1496		319		2143

EAST CENTRAL U.S. — Size of Company

UNDER 500 EMPLOYEES	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	293	349	289	357	338	278	261	246	287	219	238	288	322	307	356	416	358	324	273	325
AVERAGE	286	351	291	370	342	305	265	263	314	227	242	292	316	306	355	415	375	318	274	333
LOW	250	300	250	320	290	250	230	220	270	200	200	240	270	270	300	360	330	270	240	280
MID	290	350	280	360	340	280	260	260	300	220	240	280	310	300	340	400	370	310	270	320
HIGH	310	390	320	410	390	340	290	280	340	250	280	340	350	330	390	450	420	360	300	370
START	255	294	253	301	289	263	234	227	268	198	209	239	267	263	301	341	313	276	237	288
NO. COMPANIES	104	76	214	173	138	92	94	135	106	80	120	94	114	187	178	241	34	107	272	154
NO. EMPLOYEES	244		623		183		339		659		300		156		712		62		385	
		127		349		374		905		284		184		817		707		132		759

500 OR MORE EMPLOYEES	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	317	358	316	378	355	334	289	278	332	249	270	343	334	334	371	441	387	345	288	360
AVERAGE	294	361	311	378	364	329	280	286	341	252	273	318	341	328	376	441	395	338	297	357
LOW	250	310	270	320	310	290	250	240	290	210	230	270	300	290	330	390	340	290	260	300
MID	290	350	310	370	350	310	270	280	340	250	270	310	320	310	360	430	390	330	280	340
HIGH	320	400	350	430	410	360	300	320	380	280	300	360	370	360	420	480	430	390	330	390
START	257	303	264	307	288	274	237	242	280	214	230	265	284	273	305	354	326	281	247	303
NO. COMPANIES	100	74	170	147	165	94	114	129	115	91	155	105	122	172	174	174	49	124	157	102
NO. EMPLOYEES	593		1505		441		1309		2707		708		303		3878		128		532	
		387		1090		442		2397		603		544		4309		1572		295		1452

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

WEST CENTRAL U.S. — Size of Company

UNDER 500 EMPLOYEES	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	271	338	283	340	327	294	244	248	293	206	226	278	294	298	343	400	363	321	263	305
AVERAGE	275	338	284	350	330	303	247	250	306	219	240	278	296	294	344	403	376	319	262	315
LOW	240	290	250	300	280	250	210	220	260	190	200	230	250	260	310	350	320	270	230	260
MID	270	330	270	340	320	290	240	240	300	210	230	260	290	290	340	390	360	310	250	300
HIGH	310	380	310	380	360	340	270	280	340	240	270	320	330	330	380	450	410	350	290	360
START	245	284	242	292	281	260	217	215	255	191	206	238	256	253	287	335	312	276	227	278
NO. COMPANIES	141	92	237	183	115	74	96	151	103	104	148	105	104	187	179	228	48	102	263	132
NO. EMPLOYEES	371	162	799	451	136	210	426	1231	750	412	332	278	143	823	713	557	183	114	370	747

500 OR MORE EMPLOYEES	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	286	319	296	347	331	292	262	248	297	205	244	326	332	317	358	413	385	320	269	330
AVERAGE	288	338	295	355	346	313	262	264	321	230	252	302	316	312	361	425	384	325	284	341
LOW	240	290	250	300	290	280	230	220	270	190	210	250	260	270	310	380	340	270	250	270
MID	280	340	290	350	340	300	250	250	310	220	240	300	310	310	350	420	370	320	270	320
HIGH	310	390	320	400	390	350	270	290	360	250	270	350	350	330	400	460	430	360	320	390
START	255	283	255	300	290	269	229	232	273	211	219	250	276	268	297	344	325	278	240	287
NO. COMPANIES	76	63	130	111	122	64	87	95	89	66	112	83	86	134	133	146	62	85	126	65
NO. EMPLOYEES	466	245	1255	821	326	324	1689	2702	2484	615	476	359	317	3684	2813	1300	193	326	557	1616

SOUTHERN U.S. — Size of Company

UNDER 500 EMPLOYEES	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	296	356	279	354	320	289	225	247	312	220	237	293	290	304	343	409	379	306	263	327
AVERAGE	293	358	281	360	323	293	234	251	311	230	241	286	291	304	347	416	379	314	268	322
LOW	260	320	250	300	280	250	210	210	270	200	210	230	250	260	310	360	330	270	230	270
MID	290	350	280	350	320	280	240	250	300	220	230	270	290	300	340	400	370	310	260	300
HIGH	320	400	310	400	370	320	260	280	330	250	260	330	320	330	380	470	420	360	300	350
START	256	302	249	295	278	256	209	222	267	206	213	240	261	265	296	342	317	275	232	277
NO. COMPANIES	100	67	192	161	132	63	73	114	86	69	121	66	87	157	159	212	32	104	217	110
NO. EMPLOYEES	222		658		172		251		614		279		108		646		178		326	
		100		381		194		779		333		140		728		627		134		615

500 OR MORE EMPLOYEES	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	279	313	292	347	316	318	267	272	320	235	254	292	312	305	345	410	391	323	271	367
AVERAGE	301	349	293	361	327	324	256	266	325	236	257	284	321	311	358	434	395	323	276	345
LOW	260	310	250	310	280	270	220	240	260	200	220	230	270	270	320	380	350	270	240	290
MID	290	350	290	350	310	310	250	270	310	230	240	260	310	300	350	420	390	320	270	330
HIGH	340	380	330	400	360	360	280	300	370	260	280	330	370	340	380	470	430	360	300	380
START	258	291	248	300	275	270	225	230	270	207	219	243	271	261	296	342	319	276	230	290
NO. COMPANIES	81	67	144	131	132	59	92	110	90	72	130	81	81	152	144	165	60	106	139	88
NO. EMPLOYEES	742		1614		583		1363		3420		885		401		5585		261		643	
		1381		1633		764		4303		813		582		4049		2713		496		2157

WESTERN U.S. — Size of Company

UNDER 500 EMPLOYEES	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	359	426	321	396	373	347	296	296	363	249	276	335	363	360	411	461	473	389	293	336
AVERAGE	351	430	330	407	376	350	290	296	356	251	279	331	361	347	401	466	417	392	300	337
LOW	290	370	280	350	310	300	240	250	310	210	250	270	300	290	350	410	360	320	260	290
MID	340	410	320	390	370	340	280	280	350	240	280	310	360	330	390	450	390	360	300	330
HIGH	390	490	360	460	430	390	330	330	390	280	310	380	410	390	440	520	500	450	330	380
START	316	367	289	349	325	306	246	264	304	228	246	277	321	306	352	395	373	328	260	305
NO. COMPANIES	69	51	120	101	67	46	38	85	58	51	66	51	53	93	83	126	17	50	133	63
NO. EMPLOYEES	168		355		78		172		224		120		77		268		59		217	
		93		220		94		369		163		105		359		338		54		323

500 OR MORE EMPLOYEES	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	338	393	343	407	421	420	339	306	368	332	276	346	373	357	412	474	510	377	327	355
AVERAGE	333	405	332	409	386	368	268	287	360	257	266	332	370	352	409	483	446	360	307	379
LOW	290	340	290	350	330	290	250	250	300	230	240	270	300	320	370	410	390	310	270	320
MID	330	410	320	380	390	380	280	280	340	260	260	320	360	350	400	490	450	350	290	370
HIGH	380	460	350	450	430	410	320	310	400	280	290	390	430	390	470	550	490	400	330	410
START	290	329	283	340	328	315	256	245	308	231	238	276	320	296	334	381	369	312	260	334
NO. COMPANIES	44	38	68	63	57	25	38	44	39	38	55	37	38	61	60	67	29	40	56	26
NO. EMPLOYEES	341		866		315		1225		1341		230		112		3009		301		412	
		410		805		281		1859		791		222		1758		1017		165		663

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

TOTAL CANADA (Canadian dollars)

TOTAL ALL SIZES — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	400	469	372	481	452	489	382	375	449	304	313	398	518	419	468	516	496	463	378	464
AVERAGE	382	462	373	476	433	416	351	356	445	304	317	391	452	404	458	529	536	444	365	446
LOW	350	420	320	380	370	340	310	310	380	270	280	320	350	360	420	470	470	370	310	380
MID	380	450	370	460	430	370	350	350	430	290	310	380	430	400	450	510	530	450	350	430
HIGH	420	490	410	550	480	500	380	400	500	330	350	460	510	440	510	550	550	490	410	490
START	353	388	345	437	391	393	329	329	393	290	302	354	416	362	405	453	464	406	327	394
NO. COMPANIES	37	25	77	65	61	35	49	59	51	30	45	41	48	63	72	78	15	34	88	39
NO. EMPLOYEES	357	85	308	171	179	126	465	1012	1228	181	86	69	87	728	602	359	76	54	207	227

CANADA — Size of Company

UNDER 500 EMPLOYEES — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	367	463	351	451	412	375	384	351	412	288	302	387	455	393	454	514	498	448	351	453
AVERAGE	361	471	363	449	414	369	332	338	421	290	301	380	420	387	445	516	555	424	349	439
LOW	330	400	320	370	350	330	280	300	370	250	260	280	330	350	390	460	520	340	300	380
MID	350	480	360	410	400	350	310	320	400	290	290	370	400	380	430	500	530	390	340	420
HIGH	400	490	400	520	480	380	370	380	450	320	320	480	460	430	500	550	550	490	390	500
START	335	371	330	422	370	347	314	318	376	276	291	338	385	346	398	442	499	398	313	384
NO. COMPANIES	19	13	53	41	35	22	23	36	29	17	23	27	24	34	42	47	6	15	60	27
NO. EMPLOYEES	72	18	158	73	37	49	180	230	213	30	36	43	31	231	187	116	58	19	78	92

500 OR MORE EMPLOYEES — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	409	470	393	504	463	561	380	383	457	307	321	418	553	431	475	520	489	471	394	472
AVERAGE	403	452	395	522	457	497	368	384	477	322	333	410	483	424	475	547	524	459	399	462
LOW	380	420	360	430	390	400	330	310	430	280	290	370	390	390	440	500	470	410	340	410
MID	380	450	400	480	460	500	350	370	460	320	340	410	460	410	460	540	530	460	380	460
HIGH	430	480	420	550	510	530	390	410	530	340	370	460	520	440	510	550	550	510	420	470
START	369	402	369	456	412	435	341	342	411	303	307	375	438	378	412	484	444	410	352	408
NO. COMPANIES	18	12	24	24	26	13	26	23	22	13	22	14	24	29	30	31	9	19	28	12
NO. EMPLOYEES	285	67	150	98	142	77	285	782	1015	151	50	26	56	497	415	243	18	35	129	135

CANADA — Type of Business

MANUFACTURING/PROCESSING/CONSTRUCTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	473	491	366	456	470	580	434	502	555		305	429	554	461	493	530		411	407	487
AVERAGE	415	587	366	466	418	447	374	405	476		312	418	441	406	465	534		407	369	474
LOW	350	460	320	380	350	340	300	330	420		280	330	330	360	420	470		350	310	420
MID	430	480	340	460	390	400	350	410	500		300	430	420	380	470	510		380	360	460
HIGH	470	550	420	540	480	520	430	450	550		320	500	480	440	520	550		450	410	520
START	364	403	335	418	382	419	361	361	429		301	372	439	356	406	458		376	344	409
NO. COMPANIES	9	3	25	23	26	15	12	13	14		8	12	21	22	25	23		12	31	15
NO. EMPLOYEES	90	12	57	33	42	45	74	166	133		11	14	43	141	93	64		13	50	37

BANKING/INSURANCE/FINANCE — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	358	428	332	405	406	385	302	325	396	292	273	324	385	359	413	486	474	390	316	370
AVERAGE	356	425	349	428	421	365	303	319	401	279	281	324	385	373	436	503	491	414	328	381
LOW	330	380	320	370	380	330	270	300	370	260	250	280	310	340	380	440	400	330	300	320
MID	350	420	350	400	400	370	310	310	380	280	290	290	350	360	420	490	520	420	320	360
HIGH	380	450	370	490	460	390	320	350	400	290	300	370	390	390	460	550	550	470	350	420
START	323	358	309	355	358	332	286	293	358	265	270	299	345	317	360	394	385	378	293	340
NO. COMPANIES	8	10	15	11	10	3	12	14	15	12	9	5	5	8	11	16	3	5	13	6
NO. EMPLOYEES	92	19	91	41	22	22	50	430	575	74	26	5	6	91	59	71	10	7	28	37

SERVICE(BUSINESS,EMPLOYMENT,ENTERTAINMENT,ETC.) — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	417	430	392		524	387			463		324	386	413	407	452				336	434
AVERAGE	379	436	393		527	387			463		290	384	413	390	444				320	435
LOW	330	420	370		520	370			460		240	310	400	280	390				270	410
MID	390	420	400		520	370			460		240	370	400	380	390				280	420
HIGH	420	450	400		540	400			470		340	470	420	420	490				330	470
START	381	401	381		450	363			420		313	368	391	380	376				311	420
NO. COMPANIES	3	2	3		2	2			2		2	3	2	4	2				4	3
NO. EMPLOYEES	36	7	9		3	2			8		7	5	2	9	7				5	9

RETAIL/WHOLESALE SALES & DISTRIBUTION — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	347	438	355	500	401	357	318	361	459	303	321	367	434	410	525	523	574	430	332	444
AVERAGE	372	438	354	499	444	350	309	320	427	286	295	355	450	399	440	536	574	443	336	426
LOW	310	400	310	380	390	290	260	290	380	230	240	320	350	380	360	510	550	390	280	320
MID	330	400	360	420	420	350	290	310	380	240	290	360	400	390	410	520	550	450	320	420
HIGH	400	480	370	550	480	360	340	320	450	320	290	370	460	420	510	550	550	490	380	470
START	346	369	334	482	426	255	263	300	363	274	294	302	383	363	423	462	369	391	297	387
NO. COMPANIES	4	2	13	11	5	7	4	12	9	6	7	9	8	9	6	11	2	3	11	7
NO. EMPLOYEES	7	2	41	24	8	11	6	57	33	10	11	22	11	23	38	21	2	4	13	18

UTILITIES/TRANSPORTATION/COMMUNICATIONS — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	348	409	449	623	505	484	364	370	504	296	325		475	424	500	611	603	560	379	491
AVERAGE	333	398	430	563	503	434	370	352	478	291	345		486	454	513	652	603	575	431	453
LOW	320	360	410	380	470	360	310	310	450	280	280		440	390	500	550	530	510	310	410
MID	320	360	450	550	510	380	340	320	460	280	330		460	390	510	550	550	530	340	430
HIGH	350	430	470	550	510	500	440	400	490	300	370		520	520	550	550	550	550	500	500
START	331	388	376	555	432	404	339	318	402	264	311		428	372	450	527	523	471	348	428
NO. COMPANIES	2	2	5	4	4	4	6	5	4	2	4		4	2	5	4	3	3	6	5
NO. EMPLOYEES	17		20		6		61		330		13		8		101		3		21	
		3		13		39		157		62				29		34		14		107

EDUCATION/GOVERNMENT/NONPROFIT — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	376	488	402	513	455	541	386	387	437	318	366	426	574	419	457	501	474	479	379	478
AVERAGE	371	486	394	516	421	563	367	381	460	310	358	415	530	403	457	512	514	483	373	478
LOW	350	480	380	440	350	530	350	370	430	290	340	370	460	380	420	470	410	450	350	460
MID	380	480	400	510	420	530	370	380	430	290	370	420	490	410	440	520	470	480	380	460
HIGH	380	490	420	550	460	550	380	400	480	330	400	490	550	430	500	550	550	550	410	490
START	347	422	370	446	379	496	336	352	405	307	315	382	447	370	404	453	465	433	343	427
NO. COMPANIES	7	4	9	10	10	2	10	9	5	2	7	8	6	14	14	15	3	7	14	2
NO. EMPLOYEES	98		70		90		245		135		8		15		226		5		62	
		34		49		5		185		4		18		379		141		11		16

OTHER — JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	429	513	412	500	445	349	415	405	445	350	349	432	471	418	447	542	493	420	412	
AVERAGE	410	515	409	429	455	349	398	388	526	353	337	429	471	455	452	533	516	421	401	
LOW	350	510	360	320	330	340	350	380	430	320	310	340	430	400	420	480	450	340	410	
MID	410	510	400	360	410	340	360	410	430	330	330	390	430	460	440	500	530	410	410	
HIGH	420	520	450	490	510	360	430	420	550	380	350	440	510	460	510	520	550	420	420	
START	386	470	408	529	449	390	369	352	416	336	321	393	374	395	419	474	540	380	332	
NO. COMPANIES	4	2	7	5	4	2	4	5	2	6	6	4	2	4	9	8	3	4	9	
NO. EMPLOYEES	17		20		8		20		14		10		2		78		55		28	
		8		7		2		15		18		5		56		27		5		

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

EASTERN UNITED STATES

ALBANY, NY

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	284	375	307	353	358	360	246	236	313	199	218	337	365	322	360	393	398	300	281	276
AVERAGE	292	376	327	364	346	328	257	248	285	219	228	306	349	296	343	400	398	288	262	298
LOW	260	370	270	300	280	260	220	210	250	180	200	210	270	250	300	340	390	220	220	250
MID	260	370	310	340	320	320	250	230	260	200	220	240	290	280	330	400	390	240	260	280
HIGH	260	380	390	390	400	380	300	260	310	230	250	390	430	340	370	450	400	340	290	330
START	246	275	273	307	267	269	218	231	227	196	201	260	298	250	288	322	383	261	220	254
NO. COMPANIES	8	2	19	16	14	9	11	8	9	10	14	8	6	18	18	20	2	8	19	15
NO. EMPLOYEES	25	3	68	28	23	29	30	29	37	33	30	23	10	94	64	63	2	10	30	98

ALLENTOWN, PA (LEHIGH VALLEY)

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	304	388	312	391	392	324	267	270	346	238	262	328	294	321	366	412	412	328	300	322
AVERAGE	288	359	299	371	357	319	261	282	314	231	256	317	315	310	346	415	473	335	290	340
LOW	230	290	250	300	300	290	210	230	280	200	210	250	250	260	300	350	360	280	230	230
MID	300	350	300	340	350	320	270	260	310	220	250	320	320	310	340	390	370	300	300	310
HIGH	340	390	330	400	410	350	290	320	360	260	270	420	350	350	400	490	440	360	330	410
START	247	300	263	328	306	267	230	230	276	216	215	255	281	261	287	315	356	283	246	297
NO. COMPANIES	13	8	26	20	20	14	17	16	13	10	20	15	13	29	21	27	4	12	26	20
NO. EMPLOYEES	45	18	121	62	68	40	139	78	54	16	81	39	18	360	269	119	24	15	60	187

BINGHAMTON, NY

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	264	516	256	319	319	293	244	245	290	211	240	306	315	268	310	376	393	312	254	330
AVERAGE	305	468	264	332	318	296	229	243	293	213	234	275	309	300	326	395	393	295	258	316
LOW	220	320	230	280	260	240	250	210	250	200	190	220	240	240	280	350	380	250	220	250
MID	340	320	250	310	340	260	220	230	280	210	230	260	300	250	290	380	380	290	250	310
HIGH	350	550	290	350	350	300	250	250	320	230	260	320	350	370	370	420	410	310	290	340
START	244	371	232	283	267	247	189	212	264	184	195	243	252	253	268	306	305	238	208	248
NO. COMPANIES	3	2	20	18	14	12	6	16	13	6	14	10	13	14	13	20	2	13	23	16
NO. EMPLOYEES	6	3	85	56	20	21	80	103	90	15	20	38	18	75	128	72	2	23	41	61

BOSTON, MA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	368	384	332	330	342	326	289	291	295	274	291	273	320	413	422	483	418	365	344	362
AVERAGE	336	412	332	391	339	328	289	317	341	302	289	276	328	373	424	479	425	368	319	343
LOW	280	370	300	320	290	290	290	260	300	220	280	270	290	320	390	420	400	340	270	280
MID	330	390	310	380	340	320	290	300	320	250	290	270	320	350	400	470	410	370	310	320
HIGH	400	460	350	430	370	370	300	340	400	300	310	290	350	400	440	540	410	400	340	370
START	301	364	306	371	303	294	261	291	336	259	240	268	272	318	374	417	318	334	283	317
NO. COMPANIES	10	6	17	14	12	7	7	13	11	8	10	5	7	16	14	22	4	6	18	12
NO. EMPLOYEES	49		101		24		20		227		35		9		233		7		51	
		44		220		12		75		68		6		205		120		8		60

BUFFALO, NY

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	263	283	254	310	291	245	223	242	250	207	202	281	290	266	312	382	301	295	253	272
AVERAGE	265	310	269	343	305	260	235	240	299	226	220	318	298	277	333	385	314	297	258	309
LOW	230	270	230	280	240	230	210	210	260	200	180	260	240	250	300	350	290	260	220	210
MID	240	290	250	330	290	260	220	230	300	220	230	300	270	270	320	380	310	280	240	320
HIGH	290	310	310	400	350	290	250	260	340	250	260	410	330	300	370	420	310	330	290	350
START	249	265	239	292	275	258	218	219	261	196	196	291	261	247	284	306	268	257	228	255
NO. COMPANIES	15	9	39	32	36	17	26	20	9	14	26	25	23	36	25	41	5	22	42	25
NO. EMPLOYEES	46		177		48		162		94		59		40		327		8		88	
		18		161		57		177		47		66		391		152		30		168

HARRISBURG, PA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	306	335	344	386	334	256	287	291	337	251	249	312	339	318	378	436	386	318	275	363
AVERAGE	294	366	302	343	336	260	256	257	299	240	248	312	329	305	340	424	349	309	270	334
LOW	250	310	250	300	300	220	240	220	260	210	210	250	290	270	310	350	320	260	230	280
MID	280	380	280	330	330	270	240	230	310	230	240	290	320	300	330	420	350	300	260	310
HIGH	330	390	340	390	370	280	270	280	320	250	270	370	370	340	360	480	370	340	290	380
START	256	306	252	287	273	236	224	221	246	211	215	243	274	253	288	334	306	253	224	294
NO. COMPANIES	32	8	41	36	25	17	23	34	21	18	35	21	22	41	36	47	13	22	46	21
NO. EMPLOYEES	130		573		70		676		801		185		80		769		445		82	
		25		154		36		1705		386		102		901		261		80		607

HARTFORD, CT

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	397	346	323	393	311	301	267	263	314	295	245	276	283	360	432	440	389	307	309	331
AVERAGE	336	382	316	374	323	321	285	300	362	272	259	279	295	359	455	452	397	309	299	330
LOW	260	320	270	340	290	290	250	260	300	220	230	280	250	320	370	380	350	290	270	310
MID	280	380	300	340	330	290	250	260	300	260	240	280	280	330	380	410	380	300	280	320
HIGH	320	440	350	370	360	350	270	300	480	280	270	280	350	350	430	430	450	310	310	340
START	314	279	281	336	275	260	261	274	327	255	239	250	251	315	410	389	332	292	269	285
NO. COMPANIES	4	3	11	9	7	2	5	6	3	7	9	2	3	10	5	10	6	4	11	6
NO. EMPLOYEES	16		54		11		27		98		38		9		60		12		21	
		7		33		5		96		41		7		54		31		6		72

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

LANCASTER, PA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	305	320	299	372	321	296	271	253	329	257	265	307	330	296	335	380	358	290	265	328
AVERAGE	301	321	305	366	315	315	253	261	326	237	255	300	319	286	355	382	350	294	261	349
LOW	260	280	270	310	280	270	220	210	280	210	220	250	260	260	300	330	310	250	230	300
MID	270	330	310	340	300	290	240	250	290	230	240	280	320	280	340	360	350	270	250	340
HIGH	340	360	330	420	340	340	280	300	350	250	260	320	360	300	380	420	370	310	290	390
START	266	270	260	304	266	269	226	219	256	215	228	248	263	250	306	302	325	258	232	269
NO. COMPANIES	15	7	33	22	30	18	22	16	12	10	20	23	23	34	21	35	4	16	33	22
NO. EMPLOYEES	64		104		54		131		36		36		36		152		10		53	
		8		54		40		146		39		48		375		151		22		187

MONTGOMERY COUNTY, PA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	313	360	305	365	358	340	280	259	298	250	262	316	380	348	392	442	424	363	289	359
AVERAGE	323	358	308	378	349	333	281	277	328	258	274	322	352	328	381	462	443	355	295	371
LOW	270	310	270	350	290	300	250	250	300	230	220	290	320	300	340	410	400	270	270	320
MID	320	350	300	370	340	330	290	270	320	230	250	310	350	320	380	440	420	320	290	360
HIGH	350	390	340	420	380	350	300	310	340	280	290	360	380	360	410	500	500	410	320	400
START	293	324	279	328	301	298	249	242	275	221	237	282	302	294	336	392	403	309	261	328
NO. COMPANIES	16	8	36	25	20	18	21	19	14	13	22	27	22	42	31	41	3	11	38	26
NO. EMPLOYEES	45		115		38		106		50		60		32		204		11		54	
		14		81		43		87		55		122		332		179		22		273

NEWARK AREA, NJ (METRO)

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	307	349	305	345	339	361	257	266	291	227	250	292	361	319	383	460	399	314	291	341
AVERAGE	304	357	310	356	350	339	281	271	305	231	263	314	351	336	381	453	396	316	295	377
LOW	260	320	280	320	290	290	250	240	270	200	240	250	290	310	340	420	350	300	280	310
MID	300	340	310	350	350	310	280	280	290	240	250	320	310	340	390	460	390	320	290	350
HIGH	330	390	340	390	370	380	300	290	340	260	260	340	410	360	410	520	430	350	320	390
START	273	312	276	321	303	298	261	241	271	224	249	289	325	299	336	394	335	299	263	320
NO. COMPANIES	14	10	19	18	15	10	16	16	11	7	20	12	11	22	24	25	8	9	22	17
NO. EMPLOYEES	34		100		29		136		167		116		17		410		32		49	
		35		153		37		277		40		23		339		197		14		383

NEW HAMPSHIRE

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	320	340	282	385	310	291	247	238	333	186	204	316	281	292	389	461	356	286	267	314
AVERAGE	278	342	280	351	308	317	240	245	294	192	227	295	282	288	334	438	368	286	270	319
LOW	210	280	260	290	270	230	220	210	270	180	190	240	250	260	300	370	330	260	250	290
MID	210	290	260	340	310	300	220	230	280	190	210	260	260	300	330	390	330	280	270	300
HIGH	410	460	310	380	320	370	270	250	290	210	240	350	310	310	370	480	410	300	290	340
START	254	311	252	306	289	294	226	209	265	185	200	267	251	263	292	338	293	245	223	269
NO. COMPANIES	3	3	9	8	6	5	5	8	5	3	6	6	7	8	9	8	2	6	8	6
NO. EMPLOYEES	24	9	86	55	8	11	45	88	69	46	41	10	14	104	219	77	3	10	17	57

NEW YORK, NY

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	403	419	302	377	381	344	239	274	245	216	211	217	364	390	430	497	550	286	261	332
AVERAGE	395	464	324	402	375	360	265	280	332	250	251	283	364	362	408	506	511	372	310	326
LOW	340	380	290	370	350	300	230	230	320	210	240	220	290	320	370	450	490	340	290	260
MID	410	480	310	400	370	320	240	280	330	250	250	230	310	350	400	490	500	360	310	330
HIGH	430	510	350	430	400	360	300	310	350	270	270	290	400	410	450	550	540	380	330	340
START	351	399	302	333	303	305	252	249	297	226	229	267	326	327	366	427	463	296	286	329
NO. COMPANIES	13	11	18	13	10	4	11	12	8	12	17	5	6	15	19	18	5	12	16	4
NO. EMPLOYEES	114	119	119	138	16	6	170	178	145	133	131	54	7	249	328	152	70	52	95	18

PHILADELPHIA, PA

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	282	355	284	356	309	325	241	250	296	220	223	237	302	307	376	423	407	379	283	286
AVERAGE	295	381	289	403	316	300	246	248	294	228	235	231	295	308	372	416	376	339	279	319
LOW	260	330	260	350	290	280	240	220	280	200	210	220	270	300	350	370	360	280	240	280
MID	280	360	290	390	320	310	240	250	290	220	230	240	280	310	360	420	400	300	260	300
HIGH	320	400	330	440	340	320	260	260	340	240	260	240	340	330	410	450	400	440	300	340
START	259	316	247	349	279	262	219	233	261	210	212	233	291	265	317	347	323	313	232	279
NO. COMPANIES	12	10	15	11	9	6	7	12	11	11	15	7	7	16	14	19	5	3	16	8
NO. EMPLOYEES	68	38	63	47	17	21	58	64	102	43	54	17	9	168	158	132	71	5	31	101

PITTSBURGH, PA

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	331	365	277	404	376	352		282	319	281	269	233	250	311	355	421	452	313	287	432
AVERAGE	310	371	290	434	410	313		306	319	281	262	225	250	319	369	398	452	327	282	399
LOW	290	330	250	380	310	200		230	260	190	230	190	220	270	330	320	340	280	240	410
MID	310	360	250	430	380	360		240	320	270	240	220	220	300	360	370	450	300	270	430
HIGH	340	380	320	490	480	390		290	380	380	310	260	280	380	370	450	550	380	310	450
START	282	341	253	383	324	286		218	245	252	251	203	243	270	316	337	403	281	243	356
NO. COMPANIES	6	6	10	9	7	3		7	3	3	8	3	2	11	9	12	3	6	12	5
NO. EMPLOYEES	15	9	46	22	12	12		22	5	3	12	4	2	61	27	43	3	9	20	76

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

PORTLAND, ME

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	300	381	300	338	324		283	269	323	249	272	295	270	323	359	402	386	271	282	361
AVERAGE	298	381	295	354	351		263	275	306	241	278	317	270	295	347	402	382	315	272	344
LOW	290	360	260	310	310		240	250	270	220	260	230	240	270	320	380	350	260	260	310
MID	300	380	300	340	340		260	270	310	230	270	270	240	280	340	410	390	310	270	320
HIGH	300	380	330	380	400		280	300	330	270	300	360	330	320	370	440	410	380	290	390
START	256	321	242	304	302		234	230	272	209	221	251	237	260	292	331	282	261	233	307
NO. COMPANIES	4	5	11	10	6		8	6	5	3	7	4	3	9	10	9	3	3	9	7
NO. EMPLOYEES	7		35		11		29		23		28		3		220		18		25	
		9		28				99		4		8		149		48		13		175

PROVIDENCE, RI

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	320	325	345	310	373	305	299	236	329	289	304	361	329	291	356	403		377	285	348
AVERAGE	316	332	294	387	365	315	294	266	326	240	264	338	287	307	377	392		348	283	307
LOW	300	320	260	330	300	290	290	230	300	170	210	220	270	270	330	350		290	240	260
MID	300	320	290	350	330	330	290	240	310	200	290	270	290	290	360	360		360	260	300
HIGH	320	350	330	430	470	340	300	300	330	350	300	270	300	320	370	400		390	310	320
START	302	346	286	405	288	289	262	239	310	222	249	302	250	291	333	345		295	261	279
NO. COMPANIES	10	2	10	6	3	5	5	5	4	3	5	4	5	9	6	10		3	10	7
NO. EMPLOYEES	39		68		5		15		114		12		53		51				11	
		4		30		13		25		8		10		152		40		8		23

READING, PA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	267	307	274	362	329	313	241	265	312	227	230	313	321	291	359	412	382	318	273	296
AVERAGE	282	322	275	373	328	312	240	271	303	226	233	321	316	296	369	420	394	316	280	320
LOW	250	270	250	320	260	270	230	220	260	210	200	260	270	260	320	350	310	260	240	270
MID	280	320	270	370	330	300	240	250	300	220	220	330	300	270	350	400	410	300	260	290
HIGH	310	350	300	410	370	330	250	280	310	230	260	340	370	310	380	440	450	370	300	370
START	243	281	250	310	281	258	228	233	281	205	208	279	279	246	306	316	333	271	231	274
NO. COMPANIES	12	7	33	22	27	14	17	23	18	9	18	17	23	28	17	27	3	19	32	24
NO. EMPLOYEES	59		190		50		59		170		34		32		133		8		40	
		21		63		38		293		40		48		144		98		38		192

ROCHESTER, NY

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	306	313	290	328	298	286	277	269	287	236	247	319	329	315	337	371	396	301	279	320
AVERAGE	292	336	281	350	313	306	251	276	333	244	247	341	329	312	362	378	396	314	289	350
LOW	260	300	260	300	270	250	270	230	280	230	220	280	260	250	310	340	340	280	250	280
MID	290	340	270	320	310	300	270	260	280	230	230	300	300	300	360	360	370	300	270	370
HIGH	320	360	310	430	330	330	280	300	310	260	280	350	380	320	390	460	410	330	290	390
START	274	273	244	298	276	260	217	233	261	207	202	264	288	252	300	295	333	265	236	232
NO. COMPANIES	13	6	17	15	11	8	7	9	8	6	7	9	8	16	12	15	4	10	21	9
NO. EMPLOYEES	28	24	98	38	25	18	21	27	301	14	14	32	13	414	344	75	4	19	144	66

STAMFORD, CT

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	277	412	311	368	368	322	300	321	325	288	289	309	315	360	405	484	466	360	328	346
AVERAGE	275	412	323	401	378	366	310	288	317	290	305	333	329	358	414	487	461	353	335	354
LOW	260	330	290	340	320	380	280	270	280	210	260	330	270	330	400	440	400	300	310	330
MID	260	330	310	360	350	380	290	270	300	290	280	330	350	350	410	480	450	360	330	340
HIGH	290	500	340	420	410	390	290	300	340	370	340	370	350	360	440	540	480	370	360	390
START	247	318	288	355	319	327	265	248	271	260	263	272	304	315	365	413	365	292	286	312
NO. COMPANIES	2	2	7	8	8	5	5	5	4	3	9	5	4	7	10	11	4	5	10	5
NO. EMPLOYEES	5	2	42	27	19	18	25	85	63	23	20	47	7	139	142	87	8	11	59	37

SYRACUSE, NY

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	268	310	298	364	329	286	284	253	297	223	241	298	344	299	385	440	340	359	282	346
AVERAGE	268	319	292	367	331	286	285	261	296	246	245	279	353	316	355	445	326	335	292	337
LOW	240	290	270	330	230	240	280	210	250	190	210	250	310	280	310	390	300	300	240	320
MID	260	300	280	340	330	260	280	250	300	220	220	270	360	300	360	460	320	350	260	330
HIGH	290	370	300	410	360	340	280	270	350	290	280	280	390	330	410	480	360	390	360	370
START	234	256	238	280	271	237	233	201	244	204	202	232	251	247	281	327	289	272	222	254
NO. COMPANIES	7	7	11	10	8	5	5	10	7	7	10	5	3	8	11	11	3	5	10	7
NO. EMPLOYEES	36	23	87	70	30	18	197	245	280	62	30	9	8	65	140	42	27	9	24	94

WASHINGTON, DC

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	362	416	323	406	402	321	287	273	431	301	265	301	347	359	398	484	468	390	295	304
AVERAGE	354	427	329	414	395	331	284	293	381	260	280	318	355	348	391	480	485	358	300	366
LOW	300	370	300	380	350	260	260	250	300	220	240	290	330	320	350	450	440	310	270	280
MID	370	400	330	410	380	280	270	290	350	250	260	290	360	340	400	480	460	350	300	350
HIGH	410	450	360	460	430	380	300	310	360	300	320	330	380	370	420	520	480	370	330	420
START	309	412	294	350	336	298	255	280	325	233	265	262	287	313	349	399	376	318	272	317
NO. COMPANIES	11	4	23	12	10	8	10	12	4	9	18	9	7	25	16	22	4	8	20	12
NO. EMPLOYEES	26	5	93	33	16	32	37	65	21	19	57	19	16	339	145	98	8	17	42	133

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

WESTCHESTER, NY

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	331	373	332	402	375	360	283	286	326	246	276	287	351	366	415	475	463	377	309	330
AVERAGE	322	381	337	402	374	349	281	283	352	254	294	304	350	366	419	482	492	373	303	357
LOW	290	320	300	340	320	310	260	250	300	220	240	270	310	330	360	410	440	330	270	320
MID	330	340	320	380	360	350	270	280	350	240	270	300	350	370	420	470	470	380	300	350
HIGH	360	430	370	460	410	370	300	320	390	280	330	330	390	410	460	530	510	410	340	380
START	289	307	286	360	300	298	260	248	295	224	246	261	302	322	349	397	386	315	273	312
NO. COMPANIES	15	8	34	21	19	18	16	19	15	12	24	14	19	29	27	32	7	15	35	23
NO. EMPLOYEES	35		118		25		67		87		85		28		240		18		52	
		10		44		63		106		20		46		204		127		22		199

WILMINGTON, DE

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	246	293	264	339	278	295	213	212	245	207	230	277	301	240	287	397		290	234	310
AVERAGE	249	302	268	356	280	317	216	228	247	220	243	287	300	263	307	426		298	244	313
LOW	220	280	260	300	260	250	200	200	200	190	200	210	240	260	280	350		250	210	210
MID	230	300	270	370	280	250	200	220	230	200	250	250	300	270	320	390		290	230	320
HIGH	260	320	280	410	310	380	220	270	250	220	290	330	380	270	330	450		330	250	340
START	239	266	233	294	237	236	203	203	208	195	200	235	258	226	256	303		256	206	262
NO. COMPANIES	4	3	11	7	5	2	6	9	4	4	7	8	6	9	7	12		5	8	4
NO. EMPLOYEES	8		32		9		24		82		15		7		213				14	
		5		14		3		61		8		11		153		68		8		25

YORK, PA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	277	365	272	341	294	283	224	204	272	211	242	322	267	298	338	345	361	274	274	330
AVERAGE	266	348	271	338	292	279	235	253	301	206	237	329	279	280	338	362	337	273	272	320
LOW	230	280	240	280	230	220	240	230	250	180	200	290	200	250	310	300	290	230	240	250
MID	270	340	260	330	300	280	230	250	280	190	220	310	280	290	340	350	290	290	270	280
HIGH	330	410	300	390	340	330	270	280	330	240	270	340	300	310	370	390	430	310	300	380
START	221	258	226	266	247	242	207	207	232	176	198	273	232	233	267	292	267	229	221	270
NO. COMPANIES	7	5	22	25	20	15	12	13	12	12	10	13	14	21	15	23	3	15	26	19
NO. EMPLOYEES	15		81		33		29		77		13		26		68		6		33	
		6		54		29		131		27		28		101		74		23		108

EAST CENTRAL UNITED STATES

AKRON-CANTON, OH

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	328	350	339	387	370	310	291	274	357	264	311	328	351	375	412	497	383	346	287	446
AVERAGE	309	373	303	382	358	334	274	272	335	262	279	327	351	330	377	464	349	354	289	377
LOW	250	340	260	320	280	270	250	210	280	230	250	290	240	280	320	390	340	310	260	260
MID	310	350	310	370	340	310	280	260	310	250	270	320	330	330	380	420	350	350	290	330
HIGH	330	410	320	440	410	390	300	300	380	280	310	390	440	380	430	500	370	400	320	480
START	266	296	257	311	277	280	232	223	258	225	223	261	292	265	291	363	300	297	240	274
NO. COMPANIES	8	10	21	18	16	15	13	12	13	11	19	11	11	19	21	18	5	11	14	10
NO. EMPLOYEES	71		168		62		223		249		53		32		413		15		48	
		53		172		190		156		97		52		455		153		24		102

BATTLECREEK-KALAMAZOO, MI

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	321	348	349	400	398	365	283	334	388	256	273	314	330	355	370	449	368	385	288	446
AVERAGE	309	360	321	395	404	371	297	314	371	254	290	334	331	333	396	432	415	359	294	397
LOW	280	300	270	320	320	300	280	280	300	230	240	290	300	280	340	360	350	290	250	320
MID	300	350	310	380	400	350	280	300	340	260	280	320	320	320	370	420	410	340	280	340
HIGH	340	380	370	440	450	420	310	350	430	270	330	360	370	360	440	460	460	430	320	480
START	264	316	273	322	339	302	247	266	308	216	241	296	274	282	319	360	347	291	249	335
NO. COMPANIES	16	12	35	29	19	12	16	22	20	13	19	12	19	32	31	36	8	15	39	17
NO. EMPLOYEES	60		143		37		190		100		73		34		307		28		66	
		20		96		49		189		49		39		373		129		37		168

CHICAGO, IL

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	350	398	299	362	334	346	301	287	334	252	280	338	321	330	405	443	395	353	290	324
AVERAGE	311	389	313	380	350	330	293	281	316	250	268	308	336	328	380	450	390	348	297	361
LOW	280	370	280	330	300	280	270	270	300	230	230	270	310	300	340	400	360	300	280	310
MID	310	390	300	380	350	300	270	280	300	250	260	290	340	330	380	440	390	360	300	370
HIGH	320	410	340	420	370	370	300	290	330	260	290	340	370	360	390	480	440	370	330	410
START	280	340	279	328	304	290	259	246	277	219	228	249	303	294	333	368	355	286	255	308
NO. COMPANIES	25	19	34	31	20	16	22	22	20	20	30	18	17	38	38	48	11	19	45	27
NO. EMPLOYEES	142		173		39		98		247		154		39		423		40		115	
		49		145		57		491		105		50		340		262		31		332

CHICAGO (NORTH/WEST), IL

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	318	392	307	367	334	303	277	256	339	214	248	331	319	323	363	436	437	308	300	322
AVERAGE	304	390	312	394	350	316	273	258	330	240	262	303	346	327	377	439	456	309	304	342
LOW	270	330	280	320	300	280	270	230	300	210	230	270	280	310	350	390	410	260	270	310
MID	310	400	300	380	320	300	270	260	330	230	250	280	320	320	370	430	420	300	290	350
HIGH	350	410	330	430	390	340	290	280	360	270	270	330	380	340	390	480	520	370	330	360
START	281	301	264	311	289	267	241	228	270	207	216	256	290	275	308	366	325	274	245	298
NO. COMPANIES	15	9	30	23	24	19	13	22	21	15	21	14	16	23	24	34	6	17	30	22
NO. EMPLOYEES	42		171		43		28		208		57		27		350		11		52	
		18		119		62		236		72		49		270		233		20		197

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

CINCINNATI, OH

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	277	354	292	360	324	299	263	249	302	236	227	296	330	323	364	415	415	344	277	338
AVERAGE	281	338	290	378	354	318	257	265	326	238	242	298	332	314	358	421	431	319	285	350
LOW	240	290	250	300	300	270	230	210	250	190	210	260	280	270	310	370	360	270	240	300
MID	270	350	290	360	370	310	260	270	350	230	220	280	310	310	350	410	410	310	280	350
HIGH	310	370	320	440	390	360	290	310	390	290	290	350	360	330	390	440	460	360	320	390
START	250	289	252	295	294	262	226	227	274	211	223	257	279	272	306	330	330	277	242	296
NO. COMPANIES	18	15	41	25	32	17	21	30	19	16	29	16	25	36	34	36	4	27	41	19
NO. EMPLOYEES	77	100	174	93	68	52	122	286	519	91	83	37	48	593	556	338	10	59	124	100

CLEVELAND, OH

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	280	342	355	477	416		285	253	351	262	271		363	327	449	433		301	257	352
AVERAGE	285	361	352	401	386		283	253	326	258	259		363	315	422	437		317	287	403
LOW	250	320	270	340	200		230	180	200	240	260		310	240	360	330		280	250	290
MID	290	340	350	360	360		270	250	320	240	260		310	280	440	420		300	260	350
HIGH	320	370	380	450	450		280	290	360	290	260		420	350	470	490		360	310	420
START	251	325	322	0	0		227	160	319	0	251		0	291	382	338		0	252	342
NO. COMPANIES	7	6	4	5	4		5	4	4	3	5		2	8	5	8		3	5	4
NO. EMPLOYEES	13	23	32	14	10		38	4	8	5	18		4	55	50	74		7	14	10

COLUMBUS, OH

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	313	362	292	377	354	270	295	267	322	232	271	373	380	343	373	443	369	337	279	351
AVERAGE	298	369	301	378	363	310	274	261	325	236	264	332	350	317	352	432	399	324	279	341
LOW	280	340	270	320	300	290	260	230	280	200	220	250	300	280	320	370	370	280	260	300
MID	290	360	300	370	340	310	260	250	330	230	270	320	340	300	340	410	390	310	270	340
HIGH	310	390	330	410	420	330	300	290	350	270	300	380	390	350	380	470	420	350	300	380
START	265	307	269	316	313	264	248	236	277	206	224	270	286	274	300	346	311	276	247	299
NO. COMPANIES	21	12	49	43	38	19	24	25	21	17	30	22	25	35	37	52	13	23	56	35
NO. EMPLOYEES	89	70	303	192	83	98	288	481	764	98	209	215	40	877	847	280	22	49	89	330

DAYTON, OH

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	340	377	314	425	352	316	296	265	375	265	262	331	335	306	326	418	333	338	284	334
AVERAGE	286	346	297	390	341	310	272	286	394	248	267	309	329	298	352	422	335	326	278	323
LOW	240	300	260	350	300	300	260	250	320	210	220	230	260	260	320	370	290	260	220	280
MID	300	350	280	390	330	310	260	260	350	210	250	320	310	290	330	410	320	300	270	320
HIGH	330	380	310	460	370	340	290	290	520	280	280	360	350	310	380	450	330	380	310	350
START	266	313	257	328	280	267	233	239	321	201	230	248	280	253	298	356	334	275	237	308
NO. COMPANIES	9	10	16	15	18	10	6	13	7	2	14	12	14	15	16	21	4	9	22	11
NO. EMPLOYEES	75		74		35		54		61		29		20		214		8		46	
		37		74		20		91		4		24		249		87		17		116

DETROIT, MI

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	338	376	297	358	365	334	267	263	313	229	256	314	322	326	357	442	381	341	290	336
AVERAGE	314	384	300	410	354	322	273	282	304	254	252	342	330	343	401	413	381	339	294	329
LOW	250	300	260	350	290	280	260	250	280	240	210	320	310	300	360	340	300	300	270	290
MID	290	400	290	380	340	270	270	280	310	260	250	350	330	310	400	410	420	320	290	320
HIGH	320	450	330	400	360	410	290	270	320	270	310	380	440	350	420	480	420	350	350	370
START	283	317	257	337	286	278	245	233	253	215	221	263	318	299	335	342	329	291	250	283
NO. COMPANIES	4	3	9	6	8	7	6	10	7	5	7	5	6	10	8	10	3	10	13	3
NO. EMPLOYEES	8		43		18		46		62		15		19		123		3		33	
		13		31		35		321		43		12		223		35		22		30

EVANSVILLE, IN

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	235	265	308	344	341	296	282	238	276	211	243	261	307	337	390	445	345	301	278	304
AVERAGE	235	277	286	311	340	274	292	244	272	241	249	274	281	269	343	408	360	311	270	327
LOW	200	240	250	270	290	230	300	190	230	200	200	230	200	240	280	340	330	270	240	250
MID	240	250	260	310	340	270	270	230	280	250	240	270	250	270	320	390	330	300	270	280
HIGH	260	260	320	340	370	300	300	260	280	280	270	320	340	310	380	440	390	310	280	360
START	199	218	251	277	265	245	238	225	260	200	228	239	248	249	281	339	274	269	233	306
NO. COMPANIES	7	4	14	13	13	11	5	10	9	5	14	10	12	16	14	13	2	12	15	11
NO. EMPLOYEES	15		78		22		30		123		26		26		218		4		41	
		13		43		69		238		24		27		196		78		23		85

FORT WAYNE, IN

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	276	353	315	388	369	291	275	285	356	258	255	309	317	312	347	398	362	361	255	382
AVERAGE	276	368	294	361	375	323	278	290	333	250	269	289	319	314	358	407	366	355	261	356
LOW	240	310	250	280	300	280	230	230	290	200	210	220	280	250	300	350	320	290	230	290
MID	280	390	270	330	370	320	260	260	310	220	240	270	310	280	330	390	350	340	250	340
HIGH	300	400	320	430	450	360	280	320	360	250	290	300	330	320	360	440	380	400	270	370
START	233	309	242	274	275	255	216	227	277	198	216	252	259	249	282	316	318	274	216	292
NO. COMPANIES	19	11	27	23	23	11	19	23	18	16	21	20	16	27	28	24	5	21	23	19
NO. EMPLOYEES	42		233		41		113		384		45		41		318		9		49	
		18		171		34		252		56		63		444		104		41		180

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

GRAND RAPIDS, MI

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	279	353	324	376	355	293	268	269	315	243	253	307	327	312	370	412	380	326	281	334
AVERAGE	272	348	302	373	346	295	276	274	329	247	261	307	321	319	361	409	371	333	273	336
LOW	260	300	260	340	300	250	260	240	280	210	200	260	280	280	310	370	350	280	240	290
MID	270	350	290	370	350	280	260	260	310	250	270	290	320	310	360	400	360	330	260	320
HIGH	290	380	330	410	400	320	310	320	380	260	280	350	360	370	410	430	420	360	300	380
START	242	274	251	302	272	255	245	236	271	207	222	243	259	266	297	332	300	275	235	281
NO. COMPANIES	13	13	24	23	26	12	14	19	15	13	16	14	19	26	21	29	6	20	34	18
NO. EMPLOYEES	59		183		62		84		152		72		45		195		16		101	
		31		85		38		159		48		47		274		161		29		186

INDIANAPOLIS, IN

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	271	301	249	303	314	238	218	231	278	203	221	223	296	286	277	395	313	292	256	287
AVERAGE	260	306	260	327	309	251	220	241	292	201	217	228	290	282	324	406	313	286	254	297
LOW	230	290	230	260	280	230	200	220	250	180	190	220	250	260	290	340	300	260	220	240
MID	250	290	250	310	300	240	220	230	270	200	200	240	280	280	310	390	320	270	250	280
HIGH	290	340	280	370	340	270	240	260	300	220	220	250	310	320	350	460	340	310	280	330
START	231	270	227	257	260	230	193	213	252	181	187	200	242	240	276	335	273	267	214	257
NO. COMPANIES	19	13	26	21	19	11	17	20	16	16	21	13	12	23	25	29	6	13	28	18
NO. EMPLOYEES	61		136		30		92		177		96		16		299		12		37	
		34		97		22		197		111		34		232		150		22		102

ROCKFORD, IL

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	288	329	292	346	334	374	261	277	271	236	234	297	306	292	349	389	363	321	279	334
AVERAGE	298	346	285	367	334	373	263	276	314	231	259	311	311	296	349	386	363	306	273	322
LOW	270	290	260	320	310	280	260	220	270	190	240	260	270	260	320	340	310	250	240	260
MID	300	290	290	360	340	310	260	270	310	220	260	320	310	300	350	390	310	300	270	320
HIGH	300	400	310	420	360	380	270	330	360	260	280	350	340	320	380	420	410	360	310	350
START	247	273	241	294	267	315	226	229	258	197	216	250	253	246	273	315	327	255	235	283
NO. COMPANIES	8	2	26	23	20	11	3	13	14	8	14	18	22	25	23	27	2	15	33	20
NO. EMPLOYEES	41		121		33		106		171		36		37		78		2		46	
		3		53		21		90		14		45		292		74		25		111

TOLEDO, OH

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	306	362	328	355	338	281	330	273	327	269	267	360	355	340	389	471	366	340	296	327
AVERAGE	297	346	310	370	354	288	290	309	347	227	256	328	328	326	384	434	387	336	293	320
LOW	250	300	250	320	290	240	250	230	300	180	200	250	270	290	300	360	330	310	250	250
MID	300	360	280	350	350	260	260	280	340	210	240	300	330	300	380	420	380	340	290	310
HIGH	320	380	350	410	410	340	320	350	380	280	320	400	350	350	440	480	430	370	330	390
START	259	288	262	299	292	249	252	249	280	204	218	274	291	269	320	363	323	293	252	288
NO. COMPANIES	13	11	28	22	23	14	16	19	17	11	15	14	20	26	27	30	7	16	31	22
NO. EMPLOYEES	42	32	96	54	41	61	136	111	141	70	42	34	31	253	193	121	9	21	56	162

WEST CENTRAL UNITED STATES

BISMARCK-MANDAN, ND

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	238	325	321	340	346	244	222	231	252	197	164	303	286	288	329	390	374	336	233	334
AVERAGE	237	326	307	330	351	293	230	253	301	197	247	296	285	290	334	393	374	337	235	411
LOW	210	250	240	280	320	210	220	220	240	170	200	160	260	250	280	340	320	320	230	260
MID	220	280	300	320	320	320	220	250	270	200	250	260	290	280	330	360	330	330	240	300
HIGH	250	310	330	370	380	340	260	280	350	220	310	360	310	310	350	430	480	350	250	490
START	209	243	244	289	315	261	178	220	224	179	198	253	264	243	274	289	288	272	201	386
NO. COMPANIES	8	4	13	8	6	3	3	11	6	5	7	4	5	11	12	13	3	8	14	6
NO. EMPLOYEES	27	13	25	9	7	8	4	36	26	8	35	8	7	82	46	23	3	9	19	16

CEDAR RAPIDS, IA

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	253	316	266	342	339	291	241	236	293	192	223	294	307	268	327	390	315	332	240	289
AVERAGE	262	305	284	341	332	306	235	244	334	208	238	337	319	272	340	402	310	310	250	289
LOW	230	290	240	310	270	260	220	220	280	180	200	300	250	240	290	360	320	260	220	230
MID	230	300	260	330	320	290	240	230	290	190	230	330	300	260	320	390	330	280	240	250
HIGH	260	310	320	370	390	320	260	240	310	230	250	370	370	280	370	450	340	330	280	310
START	241	263	240	283	278	240	208	206	281	183	204	255	282	250	284	317	264	275	222	259
NO. COMPANIES	10	5	23	14	18	12	11	15	8	8	16	10	11	16	19	21	5	12	27	10
NO. EMPLOYEES	28	6	102	35	19	31	165	140	57	35	31	29	20	154	141	59	6	14	49	42

DAVENPORT, IA (QUAD-CITIES)

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	276	338	314	378	328	434	262	276	337	222	307	290	315	345	391	435	441	332	311	355
AVERAGE	260	337	299	387	336	379	252	269	346	218	287	301	324	310	381	437	474	358	303	324
LOW	230	290	250	330	310	250	240	210	300	200	230	250	280	250	330	330	410	320	250	270
MID	280	340	280	370	320	410	250	260	340	210	280	280	290	310	350	430	410	330	290	280
HIGH	280	360	330	390	360	470	260	310	380	240	360	380	370	360	410	490	530	390	360	410
START	234	293	243	311	290	238	218	231	268	199	224	274	275	267	307	344	370	277	226	277
NO. COMPANIES	9	7	20	17	10	3	11	15	14	10	10	7	9	14	16	19	6	9	19	11
NO. EMPLOYEES	23	20	143	45	34	7	123	258	145	36	27	15	26	114	89	38	11	62	26	48

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

DES MOINES, IA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	286	324	292	330	312	282	251	245	302	200	228	287	303	309	358	406	364	339	266	316
AVERAGE	278	329	280	337	328	299	232	247	295	213	231	267	284	293	340	402	367	314	268	325
LOW	240	280	250	290	280	260	220	220	250	190	200	210	250	260	300	360	330	260	230	270
MID	260	320	270	320	310	280	230	240	290	200	220	260	270	290	340	390	360	310	270	310
HIGH	310	370	310	360	360	310	250	270	330	230	260	300	330	320	370	430	380	350	290	350
START	241	268	248	291	281	249	211	218	259	195	208	234	252	255	286	335	312	273	230	281
NO. COMPANIES	45	31	56	50	39	18	28	45	41	31	50	33	30	52	49	52	19	33	65	37
NO. EMPLOYEES	235	85	454	237	66	122	435	1311	961	261	176	124	76	1234	672	264	52	89	143	735

FARGO-MOORHEAD, ND

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	251	268	280	337	298	286	271	242	279	202	230	243	285	270	289	365		297	242	265
AVERAGE	237	332	278	323	305	301	261	252	348	208	249	239	285	256	322	375		320	237	268
LOW	200	260	240	300	240	250	240	220	270	180	190	190	280	200	270	320		260	200	250
MID	220	330	250	310	250	280	240	240	320	220	210	220	290	240	300	350		260	220	260
HIGH	250	380	330	360	350	310	260	250	430	230	240	300	330	270	360	420		440	250	270
START	206	257	266	270	267	256	231	234	264	186	233	229	309	226	267	366		280	224	230
NO. COMPANIES	8	6	7	9	5	5	5	8	5	5	5	7	5	6	7	10		3	11	6
NO. EMPLOYEES	47	43	29	20	9	14	28	26	114	17	15	21	5	206	147	58		5	139	25

KANSAS CITY, MO

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	276	355	291	350	350	288	251	241	314	202	229	243	304	316	360	427	404	327	272	334
AVERAGE	291	360	289	348	353	289	253	253	323	220	231	260	303	310	346	423	411	315	265	354
LOW	280	330	260	290	320	240	230	210	280	180	190	210	270	290	320	390	380	280	230	260
MID	300	340	270	350	340	290	250	240	320	220	230	240	290	310	340	420	410	290	260	310
HIGH	320	360	320	400	360	310	270	280	350	240	250	280	350	330	370	470	430	320	290	410
START	263	331	247	304	280	253	223	230	277	191	202	223	262	270	295	359	364	282	234	310
NO. COMPANIES	18	10	27	16	16	12	17	16	17	15	19	12	19	19	21	27	5	14	21	16
NO. EMPLOYEES	105	55	122	43	32	70	75	187	187	73	71	35	28	188	351	111	8	21	38	128

LINCOLN, NE

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	235	312	295	321	296	272	248	228	257	198	231	299	290	295	302	367	326	285	240	242
AVERAGE	240	309	275	330	306	283	235	245	289	204	231	276	288	287	324	374	325	304	250	310
LOW	230	250	220	280	260	240	230	210	250	180	200	240	220	250	280	320	300	240	220	250
MID	240	290	260	310	270	280	230	220	280	200	220	260	310	260	310	360	320	280	250	320
HIGH	250	360	310	360	340	310	250	230	310	210	250	300	340	330	380	410	350	340	270	360
START	213	254	222	266	265	238	200	202	233	177	188	214	222	230	265	313	275	252	212	256
NO. COMPANIES	17	12	32	26	13	9	11	18	13	8	20	21	11	21	23	30	9	15	31	12
NO. EMPLOYEES	53		217		17		111		276		36		14		227		28		54	
		22		103		25		304		32		56		157		90		25		100

MADISON, WI

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	271	330	286	356	362	259	235	269	273	187	231	307	453	320	358	436	365	342	271	302
AVERAGE	281	341	284	360	344	284	244	236	292	235	242	321	321	322	341	415	367	309	285	367
LOW	250	310	260	310	290	160	240	200	240	190	220	280	260	290	320	370	340	260	240	290
MID	270	330	270	350	360	300	240	220	260	210	230	340	290	310	330	400	360	300	270	340
HIGH	310	370	310	400	400	310	260	270	310	270	270	350	330	360	350	450	370	350	310	390
START	248	299	252	263	284	265	222	215	243	208	215	244	257	269	290	341	290	259	246	285
NO. COMPANIES	18	17	20	14	11	4	8	17	8	12	15	8	8	15	16	24	6	10	23	10
NO. EMPLOYEES	45		71		17		25		221		45		39		131		42		51	
		41		31		16		340		198		32		106		81		20		180

MID-MISSOURI

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	260	304	263	322	248	235	249	242	279	218	233	298	298	288	322	373	301	276	261	325
AVERAGE	276	319	278	331	316	254	243	266	305	220	237	303	322	310	341	445	329	310	264	303
LOW	230	290	250	310	250	230	220	220	260	210	210	290	250	280	310	380	290	270	240	270
MID	240	290	280	340	310	230	240	260	300	220	230	300	340	300	330	390	320	290	250	270
HIGH	310	370	310	350	370	280	270	290	370	230	240	300	400	320	350	480	370	320	270	340
START	235	275	242	268	251	249	208	219	240	189	209	244	287	251	279	329	271	263	220	181
NO. COMPANIES	4	3	10	9	7	2	8	9	7	3	5	5	7	10	10	11	6	7	8	2
NO. EMPLOYEES	9		97		33		493		227		49		102		303		24		42	
		6		115		24		283		47		7		509		239		84		26

MILWAUKEE, WI

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	300	364	309	396	361	328	306	287	329	227	260	366	323	351	410	462	367	342	294	394
AVERAGE	290	367	316	377	358	331	295	266	334	249	265	315	331	325	388	426	381	334	287	356
LOW	240	310	280	320	320	270	250	230	270	200	230	260	280	280	340	390	310	310	250	280
MID	290	390	310	350	330	310	260	240	310	250	240	300	320	320	360	420	360	350	290	370
HIGH	320	400	350	430	390	360	340	280	390	260	270	360	370	360	440	470	430	360	320	400
START	259	299	262	318	296	288	247	227	276	215	224	261	284	276	317	348	330	294	246	305
NO. COMPANIES	19	17	38	32	26	16	21	22	19	24	25	22	22	35	26	33	12	17	35	11
NO. EMPLOYEES	69		144		60		152		169		91		34		250		25		65	
		38		115		36		193		74		73		318		202		22		268

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

MINNEAPOLIS-ST. PAUL, MN

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	333	365	305	360	329	341	265	263	326	243	247	305	309	322	362	429	424	356	293	358
AVERAGE	317	360	293	380	349	343	274	277	316	244	259	294	307	320	369	429	406	356	284	337
LOW	300	320	270	330	300	310	270	260	280	220	230	260	280	300	350	390	370	300	260	290
MID	310	360	280	380	330	340	270	280	320	240	250	280	290	320	370	440	390	320	280	330
HIGH	340	380	310	410	380	360	290	280	340	250	280	310	330	340	390	470	420	390	310	370
START	297	305	286	345	342	338	280	263	287	253	243	291	303	291	312	372	385	328	267	304
NO. COMPANIES	18	11	35	27	21	17	16	18	15	12	28	17	21	36	36	42	14	16	42	23
NO. EMPLOYEES	52	18	127	93	60	32	89	120	182	32	71	35	33	359	319	194	71	16	95	273

MINNESOTA (SOUTHERN)

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	311	282	287	322	367	313	231	210	345	184	263	295	311	301	394	432	306	332	327	290
AVERAGE	319	293	297	341	367	307	255	269	328	201	281	289	311	283	354	387	319	332	288	270
LOW	310	260	260	270	330	270	240	240	280	180	220	240	260	250	290	330	300	260	250	250
MID	310	260	270	330	360	310	240	300	280	180	290	270	320	270	360	380	300	260	270	270
HIGH	330	330	310	410	410	320	270	300	380	220	320	300	360	320	380	450	340	400	320	300
START	293	252	258	298	308	278	226	201	275	179	219	235	278	245	301	338	266	299	246	244
NO. COMPANIES	3	2	12	9	9	4	7	5	2	2	5	5	5	14	8	13	2	2	16	10
NO. EMPLOYEES	9	3	33	14	9	6	87	34	3	21	10	52	5	53	23	35	6	2	25	38

OMAHA, NE

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	300	351	255	283	353	325	309	234	288	243	223	330	328	287	344	426	376	366	258	279
AVERAGE	270	351	271	350	338	316	272	259	308	216	235	302	320	276	364	424	411	320	255	295
LOW	230	350	240	290	280	260	270	220	260	200	200	230	260	250	280	350	370	260	200	230
MID	260	360	270	350	300	300	240	240	270	200	200	300	290	260	330	400	410	280	250	270
HIGH	310	400	310	380	380	360	330	260	380	250	250	350	370	280	430	460	410	420	280	350
START	256	308	231	311	273	253	226	214	259	200	189	255	262	250	288	339	312	277	215	263
NO. COMPANIES	9	5	15	13	13	9	6	8	6	9	9	7	8	13	12	17	4	10	16	10
NO. EMPLOYEES	25	5	99	90	25	60	88	65	34	60	21	15	12	125	95	51	54	17	28	155

ST. LOUIS, MO

	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	277	312	312	367	345	271	272	232	293	194	235	268	288	330	359	397	431	292	273	300
AVERAGE	281	331	285	350	339	299	254	260	316	207	240	290	288	303	347	430	453	306	273	327
LOW	250	290	240	320	280	270	230	230	270	170	220	220	250	280	310	360	380	250	230	260
MID	280	330	290	350	330	290	240	260	290	190	240	270	280	300	350	440	410	290	260	330
HIGH	310	360	320	390	380	330	280	280	360	220	270	350	310	330	390	460	540	330	300	380
START	265	288	242	292	295	271	224	224	277	189	220	240	255	262	294	348	394	283	236	287
NO. COMPANIES	19	16	36	33	28	17	22	25	23	13	29	19	18	38	35	37	8	21	37	21
NO. EMPLOYEES	59	36	220	199	42	45	131	370	446	81	74	44	25	555	483	270	14	30	108	147

TOPEKA, KS

	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	252	331	247	299	344		247	231	292	191	209	226	276	316	328	435	353	274	251	308
AVERAGE	252	320	233	311	347		251	227	278	191	208	216	276	296	344	401	362	297	251	278
LOW	250	230	220	250	330		240	220	260	180	200	200	230	260	220	340	220	230	230	230
MID	250	280	220	310	330		240	220	270	180	210	200	240	300	290	350	410	230	250	270
HIGH	250	380	250	370	360		260	220	300	210	210	230	310	320	410	440	460	370	280	290
START	227	258	208	267	270		212	200	232	177	179	213	230	242	270	307	327	264	207	246
NO. COMPANIES	2	4	5	3	2		2	4	3	3	3	2	4	3	4	4	3	2	3	4
NO. EMPLOYEES	25	5	18	31	5		20	97	57	7	19	5	4	82	6	40	5	3	3	155

WICHITA, KS

	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	320	367	263	365	330	290	270	254	284	243	275	353	365	364	403	392	368	341	256	288
AVERAGE	339	367	293	365	333	278	265	266	307	261	271	303	315	302	358	388	379	338	255	286
LOW	250	280	250	310	270	240	260	230	260	190	200	260	270	270	320	380	340	260	230	220
MID	310	340	270	370	290	280	260	240	280	200	240	300	300	290	340	400	360	340	250	250
HIGH	420	420	300	390	370	290	290	270	290	260	280	330	320	330	370	420	420	370	280	320
START	257	270	242	281	262	246	245	228	255	211	216	234	261	260	296	320	296	261	228	255
NO. COMPANIES	10	5	18	14	13	7	7	10	5	10	14	9	7	18	18	21	7	8	21	8
NO. EMPLOYEES	20	5	153	92	27	38	89	169	129	45	37	86	30	265	243	102	25	21	42	27

SOUTHERN UNITED STATES

ATLANTA, GA

	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	332	390	286	364	357	454	245	263	283	226	250	283	356	348	395	473	418	343	274	349
AVERAGE	328	378	297	382	353	454	224	274	332	239	250	282	342	325	381	459	405	339	284	355
LOW	300	330	260	330	280	430	240	240	270	210	220	270	280	270	350	400	380	320	260	320
MID	320	400	280	380	340	430	210	260	330	230	240	270	280	330	360	430	390	330	270	360
HIGH	370	410	330	420	350	480	250	290	400	280	260	280	410	370	410	470	440	360	300	380
START	284	312	262	323	293	312	203	250	284	217	233	238	277	281	326	397	308	308	251	289
NO. COMPANIES	13	11	14	14	9	2	6	10	11	7	14	5	6	12	17	16	3	12	20	9
NO. EMPLOYEES	29	42	67	84	16	2	23	71	133	29	29	27	10	200	282	129	59	18	43	72

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

BIRMINGHAM, AL

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	282	322	256	326	293	260	217	225	265	206	212	271	277	271	297	351	385	335	256	272
AVERAGE	276	331	271	393	308	294	236	251	307	221	218	272	281	302	345	419	398	328	262	268
LOW	250	280	230	300	270	240	210	210	270	200	200	220	230	250	310	350	360	290	230	240
MID	280	330	270	350	300	290	220	230	300	210	220	230	260	290	340	410	380	330	260	270
HIGH	310	370	290	440	340	300	240	280	320	250	220	290	290	350	360	490	410	360	300	300
START	234	251	235	288	267	242	195	212	255	196	191	214	231	245	287	328	320	270	218	237
NO. COMPANIES	7	11	25	20	20	8	13	19	17	13	17	10	10	24	25	26	7	9	30	12
NO. EMPLOYEES	23	19	123	67	33	87	63	386	236	41	55	13	17	321	451	321	19	12	50	90

CHARLOTTE, NC

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	302	337	299	392	347	367	267	272	292	246	273	294	328	347	395	437	314	340	287	392
AVERAGE	318	359	292	370	353	315	259	261	299	242	261	300	325	326	363	430	343	303	278	355
LOW	290	340	270	350	320	280	260	240	250	220	240	270	270	310	330	390	260	270	260	290
MID	310	350	280	360	330	290	260	270	300	250	250	300	330	330	350	420	340	270	260	330
HIGH	320	380	310	380	400	330	270	290	320	250	280	330	350	350	370	450	370	310	290	410
START	269	305	252	305	275	279	229	236	278	211	217	263	276	272	306	337	280	255	234	280
NO. COMPANIES	9	5	20	16	12	5	10	9	8	7	13	7	6	15	16	18	4	9	16	11
NO. EMPLOYEES	75	45	169	88	32	154	75	358	495	14	51	29	11	331	398	126	19	48	98	254

COLUMBIA, SC

JOB CATEGORY	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	249	284	279	431	314	298	240	234	344	182	210	247	339	258	319	395	357	306	242	325
AVERAGE	257	284	277	361	316	322	251	261	321	195	223	297	328	292	340	431	358	299	256	326
LOW	230	260	230	300	280	280	210	230	250	170	180	210	270	260	300	380	330	230	210	280
MID	240	280	300	340	310	280	240	240	270	190	210	330	290	280	340	420	340	300	250	300
HIGH	260	280	300	400	330	400	290	300	380	200	230	380	400	330	350	470	360	350	300	380
START	212	237	232	270	252	248	208	207	258	179	186	248	254	240	269	337	268	258	220	273
NO. COMPANIES	8	4	11	8	10	3	5	5	5	5	8	7	6	11	11	11	4	9	11	10
NO. EMPLOYEES	31	24	73	50	16	8	110	76	105	53	48	16	7	331	345	115	5	15	19	261

DALLAS, TX

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	349	379	300	384	367	344	265	285	346	240	268	269	350	365	384	442	455	362	300	346
AVERAGE	336	387	303	381	369	352	272	282	331	260	269	276	351	339	389	462	463	340	294	356
LOW	310	360	270	330	330	290	240	250	290	230	230	250	320	300	360	400	420	280	260	290
MID	350	380	290	360	360	330	260	280	330	250	260	270	350	330	380	450	460	340	290	320
HIGH	370	400	330	420	410	410	290	310	370	300	280	310	380	360	420	500	500	400	320	350
START	316	329	269	326	317	317	250	248	288	235	240	247	319	297	332	380	373	298	261	325
NO. COMPANIES	15	14	28	28	22	11	18	22	21	22	28	17	15	28	29	36	15	27	31	16
NO. EMPLOYEES	38	61	250	229	48	31	53	1017	517	92	110	60	27	332	537	258	42	54	94	223

FORT WORTH, TX

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	288	356	316	395	375	375	253	283	391	225	310	283	371	325	422	409	406	394	260	451
AVERAGE	306	379	274	377	316	347	246	244	308	223	312	269	313	298	354	423	402	306	277	342
LOW	270	320	240	290	280	280	210	210	220	190	280	230	250	250	310	370	380	250	220	250
MID	280	330	250	320	290	320	250	240	240	200	320	270	280	270	330	390	410	260	260	270
HIGH	290	350	290	350	310	440	260	260	310	240	350	290	320	320	360	470	410	280	320	390
START	249	291	247	320	260	283	217	213	258	201	242	237	263	249	301	353	343	258	231	262
NO. COMPANIES	5	4	7	8	5	3	6	5	4	6	5	5	4	6	8	7	3	4	8	4
NO. EMPLOYEES	28	16	105	71	18	56	105	152	210	48	15	23	23	189	250	91	10	25	53	340

GREENSBORO, NC

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	289	398	280	337	313	286	272	269	345	229	270	340	308	301	322	388	360	328	272	371
AVERAGE	285	394	295	333	283	310	276	257	314	233	264	295	319	298	334	395	359	340	278	367
LOW	260	390	230	320	230	260	280	240	290	230	220	240	310	280	310	380	360	310	250	320
MID	290	390	310	320	290	330	280	250	290	230	280	260	330	300	350	380	360	330	260	350
HIGH	290	400	310	360	330	340	290	270	360	240	280	270	340	320	350	450	360	390	320	420
START	257	310	257	292	268	266	235	237	284	216	233	272	284	267	298	360	346	294	236	316
NO. COMPANIES	4	2	4	5	3	3	3	3	3	2	4	4	5	7	6	5	2	5	5	3
NO. EMPLOYEES	14	17	12	15	9	14	26	14	17	15	7	11	9	76	39	82	17	12	14	17

GREENVILLE, SC

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	283	344	256	301	280		248	214	251	227	221	278	262	286	339	415	313	302	253	333
AVERAGE	265	335	248	312	275		246	204	266	222	212	274	255	274	323	383	329	298	250	293
LOW	230	310	230	250	270		250	170	250	210	170	270	200	270	310	370	300	250	220	190
MID	230	350	240	280	280		250	210	250	210	220	270	280	280	340	390	300	310	260	300
HIGH	300	350	300	340	280		250	220	300	230	250	280	280	290	340	400	360	330	270	320
START	219	323	226	292	243		226	182	222	177	197	230	0	240	275	306	308	292	225	279
NO. COMPANIES	2	3	7	6	6		3	3	3	2	3	2	3	5	6	8	2	3	8	4
NO. EMPLOYEES	4	11	21	19	19		7	16	16	8	8	5	4	71	142	54	9	4	9	21

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

HIGH POINT, NC

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE			271	327	298			258		232	228	310		277		375		307	274	277
AVERAGE			269	324	297			269		249	252	290		309		377		307	275	275
LOW			240	300	290			250		230	220	240		270		360		290	220	270
MID			250	320	290			270		230	250	290		300		370		290	270	270
HIGH			290	350	300			280		270	280	340		350		370		320	280	280
START			233	284	258			247		210	210	225		244		274		250	232	250
NO. COMPANIES			5	3	4			3		2	3	3		3		4		2	4	2
NO. EMPLOYEES			16		5						17								7	
				8				53		31		5		35		29		2		12

HOUSTON, TX

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	361	454	326	388	364	431		250	301		242	263	395	335	382	442	408	360	321	365
AVERAGE	356	425	322	389	364	405		263	311		253	315	354	340	363	468	435	351	320	365
LOW	340	390	300	350	330	330		240	250		230	230	310	310	340	410	400	320	290	300
MID	360	420	320	370	340	330		250	300		250	280	310	340	350	440	400	360	320	300
HIGH	370	470	340	400	370	480		300	350		270	430	400	370	390	510	470	370	350	430
START	331	372	270	318	349	285		236	254		217	256	246	274	305	368	418	283	249	302
NO. COMPANIES	3	3	6	4	4	2		6	5		5	3	2	3	6	7	2	3	5	2
NO. EMPLOYEES	31		43		7				107		12		14		205		12		9	
		10		53		3		170				8		140		166		13		4

KINGSPORT, TN

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	385	385	336	409	370		273	268	366	278	323	260	289	317	322	394	382	359	277	404
AVERAGE	341	369	309	392	356		238	274	366	278	310	267	301	314	353	418	382	335	283	379
LOW	300	310	240	330	310		210	210	310	250	220	260	250	250	300	360	260	280	210	290
MID	320	360	300	370	310		200	280	360	250	310	250	330	290	320	400	260	300	280	330
HIGH	400	430	340	430	400		210	280	430	300	380	270	330	340	370	470	500	390	330	390
START	242	297	250	327	296		228	221	267	183	246	273	275	256	292	331	305	288	227	283
NO. COMPANIES	3	3	12	9	6		4	8	5	2	7	2	7	12	7	13	2	9	12	8
NO. EMPLOYEES	11		38		8		7		41		11		23		41		2		15	
		4		42				48		2		26		73		27		17		92

KNOXVILLE, TN

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	238	296	276	358	309	249	227	298	359	284	285	228	325	323	358	412	418	315	278	337
AVERAGE	269	307	264	354	338	264	240	266	320	224	243	244	274	290	347	401	356	284	248	307
LOW	230	290	250	300	260	230	220	210	240	200	200	220	260	270	310	360	280	250	220	260
MID	250	300	270	320	290	240	220	270	320	200	220	230	270	280	310	400	280	260	230	270
HIGH	310	330	290	400	450	290	240	280	360	280	240	270	270	300	390	460	430	320	260	310
START	245	266	231	317	283	238	222	239	276	173	197	190	231	243	266	330	266	254	205	243
NO. COMPANIES	7	5	11	6	7	4	6	4	4	6	8	5	5	7	6	10	2	7	9	4
NO. EMPLOYEES	238		83		48		47		120		68		90		169		12		51	
		896		79		9		219		141		31		492		28		96		28

LEXINGTON, KY

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	276	349	222	284	311	281	188	231	417	175	174	224	254	304	341	388		236	235	260
AVERAGE	274	358	263	346	306	276	204	236	333	220	190	251	254	307	353	405		236	261	287
LOW	260	330	220	230	260	220	190	200	210	180	190	180	220	230	290	350		210	210	210
MID	260	340	270	320	320	280	190	230	220	220	190	220	240	290	330	400		210	260	240
HIGH	290	350	290	410	340	300	210	280	360	230	210	250	300	360	440	480		260	300	350
START	259	280	249	327	269	245	212	193	283	210	174	272	366	271	292	318		306	231	275
NO. COMPANIES	2	4	9	8	11	6	4	7	4	6	6	6	3	10	9	11		2	12	8
NO. EMPLOYEES	11		65		14		7		15		19		3		49				25	
		8		33		10		25		43		13		53		31		2		169

LITTLE ROCK, AR

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	263	355	285	355	292	279	264	262	353	255	224		319	310	300	436	372	335	278	518
AVERAGE	266	349	287	346	293	273	251	244	333	222	226		315	290	305	399	382	335	283	354
LOW	220	300	250	310	280	250	250	220	280	170	210		230	260	290	370	330	320	250	280
MID	250	340	250	360	290	270	250	240	300	220	230		300	260	290	380	360	320	300	280
HIGH	260	360	290	370	300	300	270	250	370	230	240		320	330	320	410	380	350	300	480
START	251	307	229	304	270	255	213	228	277	205	200		271	251	282	319	293	264	237	300
NO. COMPANIES	4	4	8	9	5	3	5	5	6	4	5		4	9	6	9	4	2	10	7
NO. EMPLOYEES	5		34		8		55		33		16		8		42		7		15	
		28		59		34		58		20				93		135		2		117

LOUISVILLE, KY

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	261	274	272	308	285	245	239	231	327	214	237	244	271	261	305	405	322	310	245	314
AVERAGE	277	301	258	321	302	284	231	211	314	222	229	256	272	286	329	401	416	316	256	350
LOW	240	260	210	280	260	220	210	190	270	200	210	210	250	240	270	320	290	290	210	330
MID	250	260	240	310	310	230	240	220	300	210	220	230	270	290	310	410	290	300	230	330
HIGH	320	320	300	340	340	320	260	240	350	270	250	250	310	310	350	480	540	350	270	360
START	244	290	251	279	264	256	206	186	288	192	202	205	259	245	293	355	309	270	225	309
NO. COMPANIES	6	4	11	12	14	4	9	7	6	6	10	4	7	12	16	17	2	10	12	9
NO. EMPLOYEES	15		50		28		48		275		48		12		358		9		27	
		37		57		59		161		43		18		236		158		18		325

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

NEW ORLEANS, LA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	299		335	411	415	427	290	276	417		301		399	293	404	399		321	261	553
AVERAGE	299		347	399	363	474	266	281	440		298		330	294	387	428		321	260	429
LOW	260		260	370	290	360	310	260	320		240		310	240	310	380		240	240	320
MID	260		290	380	310	360	220	270	320		260		310	260	330	410		310	270	370
HIGH	340		380	430	500	550	310	310	550		370		470	320	380	450		320	280	550
START	0		202	230	240	309	223	230	267		184		250	240	240	251		223	215	288
NO. COMPANIES	2		4	5	3	2	2	3	2		5		2	4	4	5		4	3	3
NO. EMPLOYEES	4		35		9		18		62		12		9		40				4	
				30		54		22						26		44		4		19

NORFOLK, VA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	261		255	300	279	243	205	225	281	206	239	246	288	304	333	442	350	295	241	271
AVERAGE	260		254	299	276	246	194	226	279	200	255	271	279	304	347	397	350	292	249	305
LOW	230		240	270	250	220	170	210	240	180	200	200	220	250	310	360	350	260	210	230
MID	250		250	300	280	260	190	220	290	200	220	220	270	300	330	380	350	270	230	300
HIGH	280		280	310	320	270	220	240	300	220	260	330	370	320	370	400	350	320	290	350
START	239		220	252	244	226	179	190	219	190	215	231	240	255	285	322	304	256	213	259
NO. COMPANIES	10		18	12	17	11	9	10	8	7	13	6	11	19	14	19	3	11	22	9
NO. EMPLOYEES	21		83		22		37		63		40		14		64		17		41	
				70		39		52		14		9		120		110		17		21

OKLAHOMA CITY, OK

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	292	356	313	375	316	346	258	252	302	206	252	313	305	326	383	453	365	343	256	353
AVERAGE	281	363	289	355	327	329	265	254	287	216	249	331	320	319	370	444	359	349	270	321
LOW	250	310	260	330	290	290	230	220	260	180	200	300	270	270	320	380	250	290	220	280
MID	290	330	290	370	320	340	250	250	290	220	250	330	290	310	370	450	340	370	260	310
HIGH	300	370	330	390	380	360	290	280	310	240	280	340	370	340	380	490	440	400	290	330
START	245	260	245	283	258	255	222	221	244	194	209	241	252	261	286	329	288	275	222	273
NO. COMPANIES	7	6	14	13	14	7	10	11	9	10	15	7	7	14	13	16	8	7	16	9
NO. EMPLOYEES	25		97		26		146		137		25		11		98		16		32	
		13		39		36		147		37		31		168		58		10		139

ORLANDO, FL

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	254	325	269	328	284	288	263	232	259	225	219	272	320	281	331	394	366	311	242	288
AVERAGE	263	321	258	316	277	298	234	243	266	216	235	260	323	289	320	392	361	313	257	299
LOW	250	300	240	290	250	260	210	210	240	180	200	230	300	250	290	340	330	250	230	210
MID	260	320	250	310	280	270	230	210	250	200	220	240	320	280	320	410	380	310	240	280
HIGH	280	340	270	350	300	300	270	290	280	240	230	280	350	320	350	440	430	340	260	370
START	243	284	233	275	259	268	206	228	233	183	218	237	271	263	273	329	327	272	228	260
NO. COMPANIES	5	8	13	14	11	5	12	10	6	8	12	8	7	14	15	15	3	10	13	6
NO. EMPLOYEES	25		179		62		317		98		86		17		443		7		71	
		46		176		33		129		64		24		265		151		17		39

RALEIGH, NC

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	292	333	294	340	334	306	282	304	351	240	261	255	331	304	346	395	390	305	273	313
AVERAGE	290	337	307	362	321	301	264	272	332	240	263	298	326	303	357	424	398	312	275	329
LOW	260	300	270	300	280	260	280	240	310	200	230	240	280	280	340	370	340	270	260	290
MID	290	330	300	350	330	310	260	280	330	230	240	280	310	300	350	420	380	300	270	320
HIGH	310	360	320	390	350	320	280	310	340	260	290	360	380	320	380	460	410	350	290	360
START	258	295	255	293	281	263	243	239	280	225	230	245	268	262	301	342	377	275	234	285
NO. COMPANIES	18	8	25	24	19	8	7	19	9	8	20	11	11	20	22	31	5	18	28	15
NO. EMPLOYEES	132		343		66		144		585		175		15		1040		8		86	
		87		212		23		949		107		94		214		787		54		74

RICHMOND, VA

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	313	364	299	317	304	287	290	250	295	256	240	247	288	314	348	405	380	303	276	327
AVERAGE	295	343	287	338	311	307	256	255	321	248	236	254	294	308	348	410	369	320	274	321
LOW	270	320	250	280	270	240	230	230	270	210	210	220	250	270	310	360	330	250	240	260
MID	290	350	280	330	310	260	250	250	310	250	230	240	290	300	350	400	360	310	260	310
HIGH	310	360	310	360	350	350	280	280	370	290	250	310	320	330	370	440	410	370	300	360
START	246	285	259	286	264	270	227	225	272	222	210	230	260	272	289	335	301	270	236	282
NO. COMPANIES	26	16	32	24	21	12	17	21	19	19	25	7	21	28	32	36	11	17	34	23
NO. EMPLOYEES	110		162		87		240		459		138		30		434		153		87	
		73		148		106		547		118		23		322		234		45		262

ROANOKE, VA

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	293		279	438	396		198	228			220	373	220	298	430	437		289	231	403
AVERAGE	292		270	380	370		197	284			264	282	252	273	356	383		289	241	358
LOW	290		230	280	350		200	180			180	170	210	270	270	330		230	230	250
MID	290		250	370	360		200	320			270	180	220	270	350	340		320	230	300
HIGH	290		310	480	420		200	350			340	230	220	300	450	430		320	250	420
START	218		241	281	276		176	205			226	227	233	238	313	338		264	198	291
NO. COMPANIES	2		10	3	6		2	3			3	4	5	9	3	6		3	5	5
NO. EMPLOYEES	3		38		13		18				10		26		26				16	
				7				32				12		130		27		3		47

WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE
A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T

Weekly salaries

SABINE-NECHES, TX

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	306	347	292		369	272		227	309				307	338	370	396		360		287
AVERAGE	306	347	296		360	314		260	311				307	347	368	382		360		287
LOW	270	310	250		330	260		220	270				260	290	320	250		300		270
MID	310	310	260		330	260		240	270				260	350	370	370		300		270
HIGH	330	380	320		390	370		320	350				350	400	420	410		420		300
START	263	301	263		317	297		237	266				279	289	342	342		303		259
NO. COMPANIES	3	2	4		2	2		3	2				2	3	3	4		2		2
NO. EMPLOYEES	3		14		3				19				2		15					
		2				9		53						31		7		2		15

TULSA, OK

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	322	389	305	347	308	296	307	265	318	234	273	343	282	299	350	468	376	284	273	383
AVERAGE	337	397	307	388	365	313	272	278	350	252	248	311	286	313	355	471	374	304	279	375
LOW	310	330	280	320	290	280	340	240	300	220	230	250	260	280	320	390	350	260	240	280
MID	340	400	310	390	370	300	260	280	320	240	230	280	280	300	340	450	370	300	260	360
HIGH	370	420	330	440	400	350	280	310	420	260	280	340	300	340	400	530	400	330	300	440
START	273	331	260	303	312	257	245	246	295	213	218	267	268	268	302	369	315	279	234	314
NO. COMPANIES	14	12	29	30	27	15	6	22	15	13	17	18	15	26	22	33	6	19	30	11
NO. EMPLOYEES	33		114		148		21		215		135		120		252		9		80	
		20		255		163		235		152		188		292		108		127		104

WINSTON-SALEM, NC

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	231	259	303	349	304	299	202	235			192	351	304	253	285	387		335	252	342
AVERAGE	246	268	289	361	309	297	201	234			219	355	328	305	305	382		342	257	328
LOW	230	260	240	320	260	290	200	230			190	350	260	250	280	320		320	210	270
MID	250	260	290	330	290	290	200	230			230	350	280	290	300	390		350	240	310
HIGH	260	280	340	420	360	300	200	250			240	360	440	350	330	430		360	260	400
START	222	237	236	313	257	263	186	203			203	320	267	262	277	300		257	218	254
NO. COMPANIES	3	2	7	6	6	2	2	5			3	2	3	7	8	11		5	10	5
NO. EMPLOYEES	16		17		10		3				16		6		89				12	
		17		10		16		11				16		49		25		11		24

DENVER, CO

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	357	433	321	356	349	365	279	307	377	238	244	327	379	359	430	496	537	363	280	334
AVERAGE	333	393	325	365	376	343	298	297	341	241	260	305	380	339	390	490	507	363	294	330
LOW	310	370	300	330	320	320	0	260	310	220	250	260	380	320	350	430	440	310	270	300
MID	330	380	310	350	340	320	280	270	350	230	270	270	380	340	390	460	540	340	280	320
HIGH	360	440	330	380	410	350	320	310	370	260	280	320	380	360	430	510	540	360	310	330
START	302	342	295	327	303	297	248	273	299	240	237	299	330	299	340	392	408	307	255	294
NO. COMPANIES	9	10	12	11	8	4	2	8	5	5	9	4	2	9	10	11	3	4	10	5
NO. EMPLOYEES	113	100	172	89	15	11	214	551	571	11	17	33	4	396	925	364	45	4	40	32

EUGENE, OR

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	249		326	354		302	196	267			196		311	267		395		242	231	
AVERAGE	236		310	354		302	210	267			196		311	271		399		242	231	
LOW	210		280	350		250	190	250			160		300	250		350		230	200	
MID	210		290	350		250	190	250			160		300	250		380		230	220	
HIGH	260		340	360		350	230	280			260		320	290		460		250	230	
START	219		245	294		225	194	167			179		252	239		338		209	188	
NO. COMPANIES	2		5	2		2	2	2			2		2	2		3		2	4	
NO. EMPLOYEES	4		7	2		2	8	2			2		2	5		4		2	4	

LOS ANGELES, CA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	386	428	332	369	370	337	352	292	326	231	267	379	391	392	439	517	468	359	315	410
AVERAGE	378	456	341	424	389	349	320	291	365	263	270	356	392	394	449	516	480	356	319	395
LOW	350	410	300	340	330	300	310	240	300	230	250	320	360	360	400	450	450	320	300	370
MID	380	460	330	390	380	360	310	290	340	260	270	340	380	380	470	510	470	350	320	380
HIGH	400	490	360	480	440	380	350	330	410	280	290	410	430	410	480	550	500	420	340	440
START	348	397	302	369	345	312	280	259	337	243	250	303	361	341	384	433	439	318	287	354
NO. COMPANIES	17	13	23	19	19	6	9	20	15	15	17	10	9	19	21	24	9	13	21	12
NO. EMPLOYEES	79	88	148	123	48	20	58	129	129	96	63	36	16	197	298	134	95	31	70	151

OAKLAND-EAST BAY, CA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	361	449	384	499	411	460	382	291	340	371	348	394	359	385	420	527	414	407	375	434
AVERAGE	365	460	380	452	419	454	325	301	343	295	297	386	384	366	431	516	450	447	344	464
LOW	330	430	330	380	370	400	310	260	290	230	260	310	330	310	410	460	360	390	290	370
MID	360	430	350	400	440	460	300	300	320	280	280	380	380	370	430	520	470	400	340	450
HIGH	390	490	400	460	440	480	310	330	390	290	320	420	440	400	460	550	520	430	390	490
START	312	0	323	383	381	377	321	284	334	275	300	341	353	315	388	460	0	402	290	371
NO. COMPANIES	7	2	19	12	9	7	4	12	8	4	8	11	9	13	14	17	3	5	15	4
NO. EMPLOYEES	13	3	79	34	38	11	73	121	26	552	27	66	22	62	58	40	7	14	158	14

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

PALO ALTO (SEQUOIA), CA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	438	508	352	375	365		307	291	357	261	259			360	440	493			296	380
AVERAGE	415	503	370	416	351		297	288	353	272	258			390	402	494			308	380
LOW	330	400	310	370	310		280	270	340	240	250			340	360	430			260	380
MID	430	510	330	380	310		280	270	340	250	260			380	360	460			330	380
HIGH	490	550	370	500	390		310	300	370	320	260			420	450	550			340	380
START	337	325	305	327	332		260	243	283	217	234			325	334	353			251	326
NO. COMPANIES	3	3	4	3	2		2	2	2	3	3			4	2	3			3	2
NO. EMPLOYEES	8		14		3		7		20		7				93				4	
		6		23				23		11				12		41				29

PHOENIX, AZ

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	305	329	293	375	391	327	270	246	311	216	259	323	353	341	335	398	392	359	265	355
AVERAGE	298	367	302	386	363	347	252	260	320	225	255	316	348	316	364	429	398	348	265	338
LOW	280	320	260	330	300	290	240	210	270	190	220	250	290	280	320	370	360	310	230	290
MID	290	360	280	350	350	340	250	240	310	220	240	300	320	320	350	430	390	330	260	310
HIGH	320	420	330	410	410	360	270	280	350	240	290	370	410	350	390	490	440	370	290	360
START	266	323	265	328	326	307	230	223	258	203	237	263	297	284	316	356	354	307	237	305
NO. COMPANIES	17	15	37	28	25	18	17	18	15	14	19	19	18	28	28	35	8	17	37	17
NO. EMPLOYEES	102		257		61		169		134		54		59		537		29		143	
		132		182		59		344		50		100		734		252		60		198

PORTLAND, OR

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	296	362	364	463	402	489	310	339	481	255	246	416	328	319	348	405	358	354	328	301
AVERAGE	297	381	314	416	362	391	297	286	353	232	256	349	342	318	375	438	358	338	316	307
LOW	270	320	280	350	310	350	280	250	300	210	220	270	210	280	310	350	320	280	280	290
MID	280	360	300	410	350	390	260	270	320	230	250	280	300	290	380	430	320	330	300	310
HIGH	310	370	330	440	400	430	280	330	360	250	270	390	410	320	390	490	390	360	360	330
START	252	285	263	324	304	406	229	245	291	202	221	229	318	273	321	385	305	299	244	288
NO. COMPANIES	10	7	18	20	11	6	8	14	12	9	11	5	8	17	16	18	2	8	19	7
NO. EMPLOYEES	26		89		33		55		75		23		11		77		2		23	
		15		110		151		319		65		11		46		60		13		67

SALEM AREA, OR

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	284	333	277	340	337	334	247	262	264	196	244	293	349	294	356	364	324	428	263	343
AVERAGE	295	358	294	339	337	285	240	268	292	197	227	316	349	275	316	377	306	428	253	335
LOW	280	270	240	300	250	200	250	210	250	180	220	210	270	230	270	340	220	320	230	270
MID	300	320	270	330	310	250	250	220	290	180	220	280	370	260	300	400	300	370	240	290
HIGH	300	350	300	390	380	360	250	250	340	210	230	420	410	310	380	400	330	550	280	390
START	281	305	264	293	286	259	221	241	250	196	196	284	291	249	265	323	276	352	230	303
NO. COMPANIES	5	8	11	9	10	5	5	10	7	4	5	7	9	9	6	13	4	6	9	10
NO. EMPLOYEES	49		29		10		45		23		8		9		21		19		23	
		18		23		10		22		18		15		69		28		6		67

SAN FRANCISCO, CA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	418	534	382	455	464	410	378	360	421	271	293	321	398	417	462	510	583	418	349	374
AVERAGE	418	500	363	448	430	398	329	340	430	277	298	310	396	397	451	524	527	432	330	355
LOW	370	420	350	400	370	370	330	310	370	240	280	260	340	330	400	430	490	360	300	310
MID	390	490	360	420	430	400	330	360	400	260	290	290	400	400	460	500	500	410	320	360
HIGH	460	550	390	490	470	410	380	370	450	320	320	370	430	450	490	550	550	470	380	390
START	374	448	322	401	358	299	289	294	382	259	268	289	357	349	377	431	448	321	293	323
NO. COMPANIES	18	16	26	27	15	9	12	15	13	15	21	10	13	20	22	27	6	13	30	13
NO. EMPLOYEES	39		293		137		619		152		68		15		548		143		76	
		45		191		25		286		79		13		244		124		46		76

SAN JOSE, CA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	396		327	415	391			326	390	267	330	340	343	442	490	690		363	337	372
AVERAGE	379		345	441	390			330	387	262	317	331	343	433	456	583		387	331	338
LOW	310		300	410	370			300	370	240	280	310	300	350	390	480		330	290	300
MID	380		320	480	390			330	370	280	280	320	300	430	470	530		350	320	300
HIGH	450		330	490	410			360	400	280	350	370	390	450	510	550		480	350	380
START	349		327	427	342			293	308	217	251	240	332	350	352	413		353	275	350
NO. COMPANIES	3		4	5	3			3	2	5	2	3	2	4	3	7		3	7	2
NO. EMPLOYEES	8		29		4				23		3		2		25				11	
				20				21		13		10		10		27		5		20

SEATTLE, WA

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	348	384	296	382	371	294	301	294	359	265	275	299	392	343	398	461	417	394	289	320
AVERAGE	339	405	312	381	370	294	273	289	374	268	289	294	360	333	398	451	417	387	298	333
LOW	290	380	280	350	330	280	280	260	340	230	260	240	290	310	360	420	390	340	260	300
MID	330	400	310	370	380	290	260	280	360	270	270	260	360	330	400	450	420	360	300	320
HIGH	370	430	340	410	390	310	290	310	400	310	320	340	400	360	420	470	450	420	320	390
START	312	351	280	334	306	261	240	258	306	243	239	248	305	293	339	381	334	339	266	289
NO. COMPANIES	20	13	27	25	18	10	12	23	16	14	23	14	17	27	20	32	7	18	31	14
NO. EMPLOYEES	62		99		37		140		324		71		46		694		15		75	
		92		212		66		377		60		36		340		274		36		308

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WORD PROCESSING OPERATOR	SENIOR WORD PROCESSING OPERATOR	ACCOUNTING CLERK	SENIOR ACCOUNTING CLERK	PAYROLL CLERK	CREDIT AND COLLECTION CLERK	CLERK TYPIST	GENERAL CLERK	SENIOR GENERAL CLERK	FILE CLERK	MAIL CLERK	SHIPPING/RECEIVING CLERK	PURCHASING CLERK	SECRETARY	SENIOR SECRETARY	EXECUTIVE SECRETARY/ ADMINISTRATIVE ASST.	LEGAL SECRETARY/ASSISTANT	PERSONNEL CLERK	SWITCHBOARD OPERATOR/RECEPTIONIST	CUSTOMER SERVICE REPRESENTATIVE

Weekly salaries

CANADA

CALGARY, AB

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE			388	449	461	481	361	403	511	297	302	424	481	432	499	597	497		358	492
AVERAGE			405	510	457	446	386	385	459	273	309	447	472	442	490	571	497		346	524
LOW			390	390	420	370	350	340	380	230	280	370	440	390	430	520	470		300	430
MID			420	550	440	500	350	400	450	240	290	460	460	440	500	550	470		340	490
HIGH			460	550	510	500	400	410	490	300	370	510	460	470	530	550	530		370	500
START			387	562	411	424	344	348	391	288	310	447	412	393	446	488	443		327	456
NO. COMPANIES			9	5	7	5	4	5	4	4	5	3	4	6	7	5	2		6	4
NO. EMPLOYEES			23		9		41		279		11		5		100		2		22	
				11		45		104		53		6		44		27				103

HAMILTON, ON

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	440	444	387	506	521	563	407	471	528	351	377	440	603	429	474	537	584	441	411	406
AVERAGE	408	401	370	477	476	533	365	418	469	344	359	447	522	408	475	535	584	443	387	415
LOW	360	360	310	390	380	390	290	380	400	300	330	390	410	360	420	460	520	410	350	390
MID	410	380	370	420	460	500	350	410	430	330	340	440	480	400	440	510	550	450	380	420
HIGH	430	460	400	490	550	550	390	460	540	360	400	510	550	440	530	550	550	500	410	460
START	367	368	357	449	431	461	343	370	418	310	307	405	458	365	417	453	475	405	349	387
NO. COMPANIES	13	3	11	12	12	8	14	17	15	5	7	7	16	19	20	22	3	7	25	6
NO. EMPLOYEES	140		45		29		201		181		12		45		226		3		67	
		12		24		52		258		17		14		334		100		11		32

KITCHENER, ON

JOB CATEGORY

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	348	541	331	389	365	358	304	299	367	256	281	389	361	345	392	479		366	321	371
AVERAGE	336	541	338	399	362	357	309	301	388	239	286	366	359	355	382	483		372	321	400
LOW	300	370	320	330	330	350	310	270	360	180	250	320	320	340	350	450		330	280	320
MID	350	420	340	370	370	360	310	300	370	250	300	330	350	350	390	480		340	310	380
HIGH	350	550	360	430	390	370	340	300	390	290	310	420	400	370	420	530		380	340	420
START	304	350	308	368	323	313	284	277	323	226	240	260	299	296	333	386		355	276	340
NO. COMPANIES	3	3	12	16	11	9	7	9	9	3	5	6	9	6	11	13		6	19	12
NO. EMPLOYEES	54		19		18		30		234		6		11		51				22	
		3		33		10		96		7		10		58		30		7		23

MONTREAL, PQ

	JOB CATEGORY																		
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE			346	588	339		358	308			276		396	409	461	569	456	452	357	
AVERAGE			373	588	369		358	298			279		396	407	425	584	513	452	351	
LOW			330	500	290		430	270			270		310	360	300	510	450	450	300	
MID			350	550	330		290	310			270		310	390	420	550	450	450	320	
HIGH			440	550	480		430	310			290		480	430	470	550	550	450	410	
START			342	497	348		307	290			0		425	338	417	529	0	422	299	
NO. COMPANIES			6	5	3		2	3			2		2	4	4	5	2	2	6	
NO. EMPLOYEES			24		5		4				3		2		7		28		9	
				5				10						10		20		3		

REGINA, SK

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	376	487	394	506	457	404	373	348	406	295	332	424	535	431	470	491	439	484	377	426
AVERAGE	375	482	384	506	457	404	349	330	437	303	355	417	521	416	481	504	466	477	367	437
LOW	370	480	350	440	400	330	310	300	340	270	300	370	470	380	430	470	410	430	340	420
MID	380	480	400	510	460	360	370	310	370	280	370	410	490	410	480	480	410	480	380	420
HIGH	380	490	420	530	500	520	380	370	480	330	400	480	550	460	520	540	520	490	410	460
START	346	409	344	435	393	403	334	303	400	296	317	375	440	372	399	443	404	422	335	387
NO. COMPANIES	4	6	15	12	11	3	8	10	8	6	7	10	6	13	14	14	2	9	13	5
NO. EMPLOYEES	61		88		92		124		214		11		9		140		4		50	
		36		55		3		184		14		19		207		108		10		24

TORONTO, ON

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	399	455	384	500	443	391	402	354	436	311	309	332	389	402	452	490	541	511	358	517
AVERAGE	388	456	390	484	444	399	369	348	450	327	306	332	392	407	464	545	585	471	369	487
LOW	350	420	350	410	380	350	320	320	400	290	280	280	330	380	420	470	530	390	320	440
MID	380	450	380	460	430	400	340	330	450	320	290	310	360	400	450	520	550	390	360	470
HIGH	420	490	400	510	480	430	430	360	470	340	340	360	420	420	490	550	550	510	410	520
START	354	392	358	449	390	346	335	324	394	303	292	313	382	374	415	473	577	419	326	418
NO. COMPANIES	12	11	16	10	12	5	10	13	11	9	15	8	9	13	12	15	4	6	15	8
NO. EMPLOYEES	82		48		20		45		259		30		10		60		33		33	
		31		22		9		263		72		13		69		59		9		31

WINNIPEG, MB

	JOB CATEGORY																			
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
WGHTD. AVERAGE	347		336	500	446	334	301	287	453	275	280	386	418		491	570		382	526	431
AVERAGE	330		368	453	429	317	282	276	413	262	295	386	378		456	544		400	526	425
LOW	310		310	360	350	290	250	240	370	240	250	280	310		380	430		330	320	410
MID	330		340	390	380	300	250	240	370	240	300	430	310		480	550		360	450	410
HIGH	350		450	390	480	360	310	310	460	280	330	440	440		510	550		510	550	440
START	340		337	415	388	335	353	296	404	263	283	335	355		405	468		355	327	346
NO. COMPANIES	3		5	4	4	3	2	2	2	2	3	3	2		3	3		3	3	2
NO. EMPLOYEES	18		56		5		18		56		12		5		17				3	
				20		5		97		16		3				14		4		6

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